



PRESS RELEASE

UNIDATA S.P.A. AND THE CONNECTING EUROPE BROADBAND FUND
 Finalize the UNIFIBER agreement

Rome, 21 December 2020 – Unidata S.p.A., operator of Telecommunications, Cloud and IoT services, and listed on the AIM Italia market, on December 18, 2020 concluded its agreement with the European **Connecting Europe Broadband Fund** or **CEBF** - on Unifiber S.p.A., for the construction of a fiber-optic network in the grey areas of the Lazio region. The finalization of the transaction kicks off the immediate operation of the project.

Unifiber's objective is the creation of a high-quality, open-access fiber optic network (Ftth) for residential and business users in the grey areas of Lazio, covering over 100,000 families and 5,000 companies. Projects and investments may be doubled.

Unifiber, which will operate as a wholesale-only operator, has entrusted Unidata with the design, management and construction of its Ftth fiber optic network. Unidata will also be responsible for maintaining the network. The activities carried out by Unidata on behalf of Unifiber are expected to have an economic impact of about 4 million in the first 4 years of investment, which will become 5 million over the duration of 10 years.

The value of the part of fiber optic infrastructure that Unidata will have the right to use in pay-per-use mode, according to the agreements established with CEBF, will allow it to reach and activate users in gray areas in advance of third parties. Although the network built will be open to other operators, Unidata hopes to be the first to arrive with the solutions offered by the Ftth infrastructure, enjoying a real commercial advantage over competitors, addressing in advance both residential users and companies in the gray areas.

CEBF is an infrastructure fund focused on investments *in greenfield mode*; partners are the European Commission, Cassa Depositi e Prestiti (Italy), Caisse des Depots (France), KfW (Germany), the European Investment Bank, and other private institutional investors. The fund is managed by Cube IM (Cube Infrastructure Managers).

The stated investment objectives provide for a contribution by the two partners of 18.5 million euros, of which 15 million is invested by CEBF and 3.5 million by Unidata, against a total planned investment by Unifiber of 40 million euros. Under certain conditions, CEBF may make further contributions to Unifiber up to a total of 30 million euros (see press release of September 3, 2020). Unifiber is 30% owned by Unidata and the remaining 70% by CEBF.



The Unifiber Board of Directors has a Unidata majority and will include Renato Brunetti (Unidata) and Marcello Vispi (Unidata), respectively as President and as Chief Executive Officer and Jean François Willame as Board Member and representative of CEBF.

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This press release is available at Borsa Italiana, on the "1 info" storage mechanism (www.1info.it) and in the Investors/Press Releases section of the company website www.unidata.it.

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Unidata S.p.A. is a Telecommunications, Cloud and IoT operator. The company was founded in 1985 by three partners who remain in post. With an ever-expanding fiber optic network of over 2,700 kms, a wireless network and a proprietary data center, it supplies over 8,500 business, wholesale and residential customers with ultra-broadband connectivity services using FTTH (Fiber to the Home) network architecture, wireless connectivity, VoIP, cloud services and other dedicated solutions, with a high level of reliability and security. Other activities in the operational startup phase concern the Internet of Things (IoT), with the development and supply of solutions for the home automation and Smart City markets. Unidata S.p.A. ISIN CODE: IT0005338840 (Reuters UD



MI-Bloomberg UD IM) is listed on the AIM Italia market of the Italian Stock Exchange. News and information about the company are available on the website www.unidata.it

CEBF is an infrastructure fund geared to investments in greenfield mode, with several expansion projects in the field of broadband infrastructure across Europe, 470 million euros of committed capital and a target size of 500-600 million euros.

Cube Infrastructure Managers (Cube IM), founded in 2007, is an independent management company specializing in investments in infrastructure at European level, to meet the needs of public administrations and the population in full compliance with ESG standards. Cube Infrastructure Managers has raised a total of 2.6 billion euros and manages three funds. Cube Infrastructure Fund and Cube Infrastructure Fund II are focusing on investment in regulated and decommissioned infrastructure and are mainly targeting three strategic markets: public transport, alternative energy and communication infrastructure, with a "Buy & Grow" strategy. The Connecting Europe Broadband Fund is a fund dedicated to investments in broadband infrastructure projects.
