

# Italian Equity Week

Digital Edition

7th – 9th September 2021



**BORSA ITALIANA**



**EURONEXT**

# Digital Italian Equity Week



**3** Sectoral Conferences  
(Consumer, Industrial & Health  
Care, Infrastructure & Energy)



**250** Investors from **18**  
Countries



**49** Attending Companies  
(48 Listed and 1 Private)



**150** Investment Firms



**€335bn**  
Aggregate Capitalisation<sup>1</sup>  
(over **43%** of Tot Mkt Cap)



**1,300**  
Meetings Requested

# Consumer Day

8	Attending Companies
26	Aggregate Market Capitalisation (€bn)
140	Investors from 9 Countries
80	Investment Firms
260	Requested Meetings

## Companies available for One to One Meetings<sup>1</sup>:

### AUTOGRILL

Lorenza Rivabene (Corporate Development, M&A and IR Director)  
Arthur Targon (IR Manager)  
Emanuele Isella (IR Manager)

### CAMPARI

J. He (Group IR & Corporate Finance Manager)

### DE' LONGHI

F. Michelli (Director of M&A and IR)  
S. Chiodetto (IR)

### F.I.L.A.

Massimo Candela (CEO)  
Stefano De Rosa (CFO)  
Francesca Cocco (IR)

### IGD - SIIQ

C. Albertini (CEO)  
R. Nardi (Director of Planning Control & IR)  
C. Contarini (IR)

### TINEXTA

O. Pozzi (CFO)  
J. Mastragostino (Chief Investor Relations Officer)

### UNIEURO

G. Nicosanti Monterastelli (CEO)  
M. Pacini (CFO)  
A. Moretti (IR Director)

## Co-organising Brokers:



Source: Market Analysis – Borsa Italiana (data as of 31<sup>st</sup> July 2021)  
1. One undisclosed company

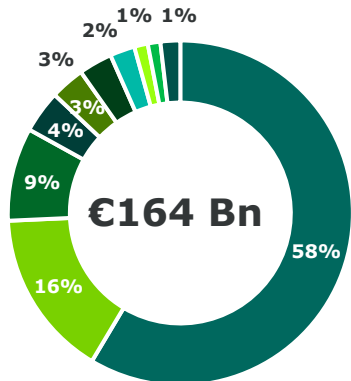
# Italian Consumer Sector

**117**  
Listed Companies

**€164.0bn** aggregate capitalisation, representing over **21%** of the total market capitalisation

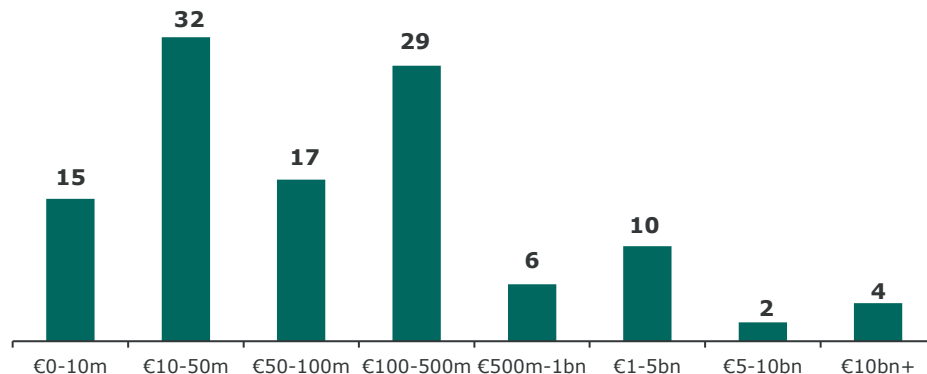
**€26.6bn** of money raised since 2000: **€12.5bn** at IPO and **€14.1bn** with subsequent capital increases

## Capitalisation Breakdown by Sector<sup>1</sup>

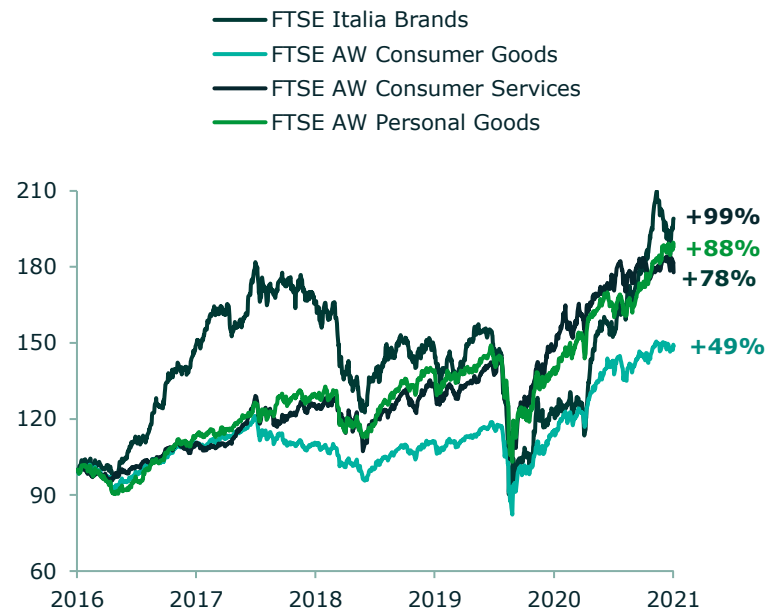
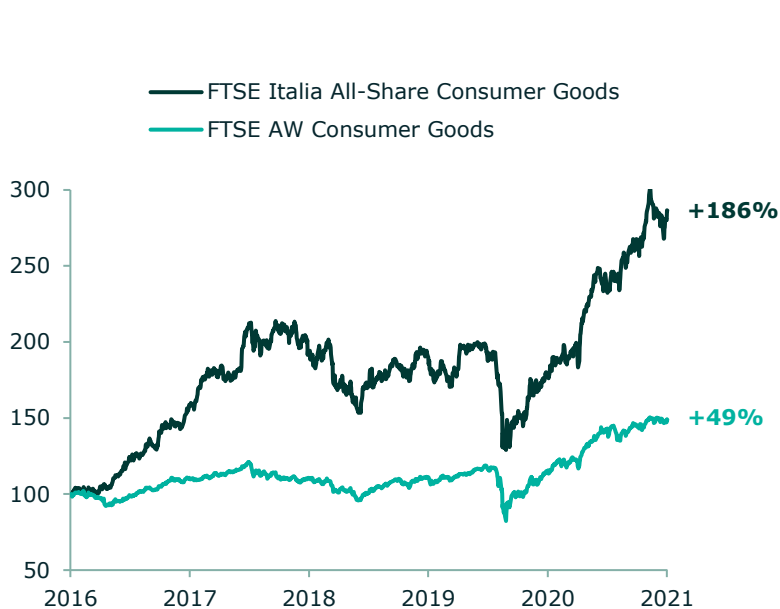


- Automobiles and Parts
- Personal Goods
- Beverages
- Household Goods
- Leisure Goods
- Media
- Travel And Leisure
- Personal Care
- Food Producers
- Others

## No of Companies by Market Cap range<sup>1</sup>



# Italian Consumer Sector (cont'd)



# Industrial & Health Care Day

<b>17</b>	Attending Companies
<b>82</b>	Aggregate Market Capitalisation (€bn)
<b>140</b>	Investors from <b>13</b> Countries
<b>100</b>	Investment Firms
<b>450</b>	Requested Meetings

## Companies available for One to One Meetings:

<b>BIESSE</b> P. La Tour (CFO) A. Amurri (IR & Group Financial Manager)	<b>CAREL INDUSTRIES</b> F. Nalini (CEO) N. Biondo (CFO) G. Grosso (IR Manager)	<b>CIR</b> R. De Benedetti (Chairman) M. Caviglioli (CFO) P. Landenna (Group Controller, Sustainability & IR)	<b>DATALOGIC</b> V. Volta (CEO) L. Bernardelli (CFO) V. Colucci (IR Advisor)
<b>DIASORIN</b> R. Fava (Corporate Vice President Communication & IR) E. Salvini (IR)	<b>ESPRINET</b> G. Perfetti (IR Manager)	<b>FINCANTIERI</b> F. Gallia (General Manger) G. Dado (CFO) IR Team	<b>GVS</b> M. Scagliarini (CEO) M. Saccone (CFO)
<b>INTERPUMP GROUP</b> L. Mirabelli (Head of IR)	<b>ITALMOBILIARE</b> A. Melissari (IR & Business Development) L. Cedaro (Investments & Business Development)	<b>LEONARDO</b> V. Ricciotti (Head of IR & Credit Rating Agencies)	<b>MARR</b> F. Ospitali (CEO) A. Tiso (Strategic Business Planning, IR and IT) L. Van Lancker (IR)
<b>RECORDATI</b> L. La Corte (Group CFO) F. De Medici (Director IR & Corporate Communications)	<b>REPLY</b> M. Lückenkötter (IR, Director)	<b>SOL</b> A. Fumagalli Romario (CEO) M. Filippi (CFO)	<b>STMICROELECTRONICS</b> C. Berthier (Group Vice President, Head of IR) A. Fumagalli (Manager, Investor Relations)
<b>ZIGNAGO VETRO</b> R. Celot (CFO & IR Manager)			

## Co-organising Brokers:



Source: Market Analysis – Borsa Italiana (data as of 31<sup>st</sup> July 2021)

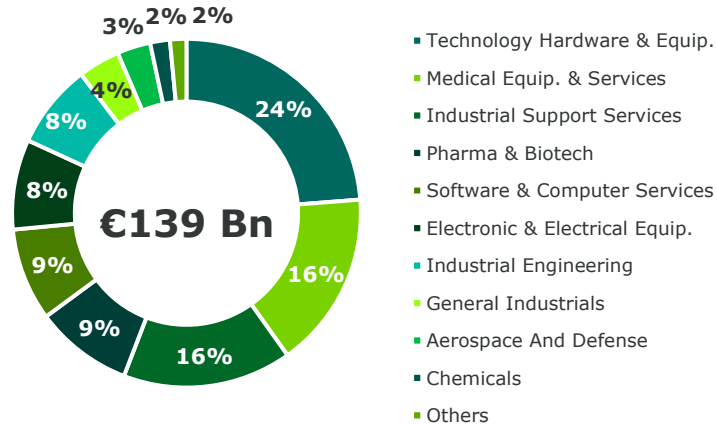
# Italian Industrial & Health Care Sector

**128**  
Listed Companies

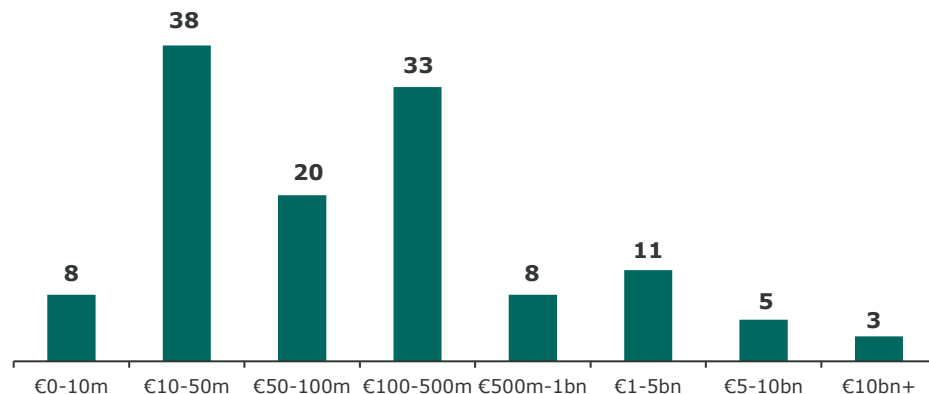
**€138.6bn** aggregate capitalisation, representing over **18%** of the total market capitalisation

**€29.4bn** of money raised since 2000: **€18.2bn** at IPO and **€11.2bn** with subsequent capital increases

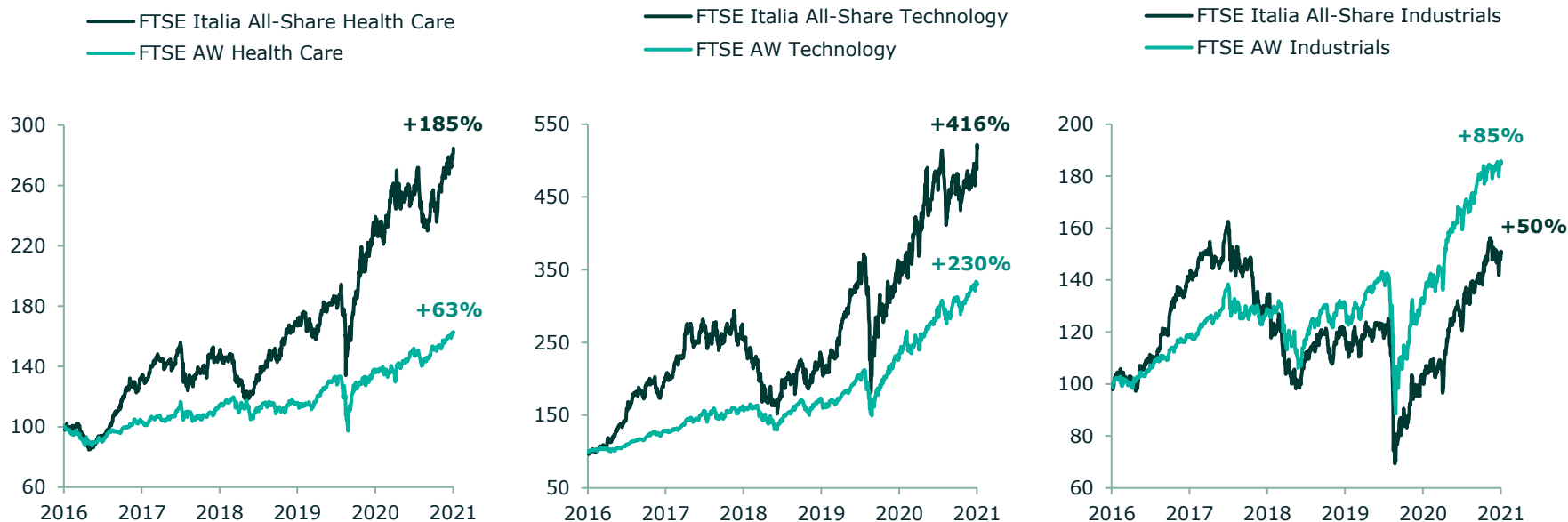
## Capitalisation Breakdown by Sector<sup>1</sup>



## No of Companies by Market Cap range<sup>1</sup>



# Italian Industrial & Health Care Sector (cont'd)





# Infrastructure & Energy Day Day

**24** Attending Companies

**227** Aggregate Market Capitalisation (€bn)

**180** Investors from **15** Countries

**110** Investment Firms

**620** Requested Meetings

## Companies available for One to One Meetings:

<b>A2A</b> R. Mazzoncini (CEO) A. Crenna (CFO) R. Bonfiglio (Head of IR) IR Team	<b>ACEA</b> G. Gola (CEO) F. Paris (CFO) S. R. Songini (Head of IR & Sustainability) E. Angrisani (Head of IR)	<b>ASCOPIAVE</b> N. Ceconato (President & CEO) R. Paggiaro (CFO) G. Bignucolo (IR Manager & Head of Planning and Management Control) F. Gallina (M&A) F. Stevanin (General Counsel)	<b>ATLANTIA</b> C. Bertazzo (CEO) C. Introvigne (IR Director) T. Ribas (IR)	<b>BUZZI UNICEM</b> P. Buzzi (CEO Finance) L. Coaloe (IR Officer)
<b>CEMENTIR HOLDING</b> F. Callaghirone (Chairman & CEO) M. M. Bianconi (Group Chief M&A, Integration and Corporate Development & IR Officer) E. Pettinari (IR)	<b>ENAV</b> L. Colman (CFO) V. De Domenico (Head of IR) F. R. Mazza (IR)	<b>ENEL</b> A. De Paoli (CFO) M. Girardi (Head of IR)	<b>ENI</b> A. Quaglia (Continental Europe IR Manager) C. A. Mora (Italy IR Manager) P. Basili (IR)	<b>ERG</b> P. L. Merli (CEO) M. Pedemonte (CFO) E. Delucchi (Chief ESG, IR & Communication Officer)
<b>FALCK RENEWABLES</b> T. Volpe (CEO) P. Rundeddu (CFO) G. Botta (Head of IR & ESG data Reporting)	<b>FERROVIE DELLO STATO</b> S. Pierini (Managing Director Finance, IR, Insurance & Assets) V. Iezzi (Head of DCM)	<b>HERA</b> T. Tommasi di Vignano (Chairman) S. Venier (CEO) J. Hansen (Head of IR)	<b>INWIT</b> G. Ferigo (CEO) D. Galli (CFO) F. Ruffini (Head of IR)	<b>IREN</b> G. Armani (CEO) M. Levino (CFO) G. Domma (Head of IR)
<b>ITALGAS</b> P. Gallo (CEO) G. Amoroso (CFO) A. M. Scaglia (Head of IR & ERM) A. Iobbi (IR)	<b>PRYSMIAN</b> M. C. Bifulco (Chief Sustainability Officer & Group IR Director) M. Battaini (Chief Operating Officer)	<b>RAI WAY</b> A. Mancino (CEO) A. Pellegrino (CFO) G. Benucci (Chief Corporate Relations Development) A. Cairati (Head of IR & Sustainability)	<b>SALCEF GROUP</b> V. Salciccia (CEO) F. De Masi (CFO) A. Crosa (IR & Sustainability Manager)	<b>SARAS</b> D. Scaffardi (CEO) F. Balsamo (CFO) I. Candotti (Head of IR)
<b>SNAM</b> A. Pasini (CFO and Chief International & Business Development Officer) F. Pezzoli (Head of IR Team) G. Belloni (IR Team) P. De Luca (IR Team)	<b>TELECOM ITALIA</b> G. Ronca (CFO) C. Bardelli (Head of IR)	<b>TERNA</b> S. Donnarumma (CEO) M. Paolucci (Head of External Relations, Institutional Affairs and Sustainability) A. Scornajenchi (CFO) O. Al Bayaty (Head of IR & ESG)	<b>WEBUILD</b> M. Ferrari (GM Corporate and Finance) M. Pompei (CFO) A. Karaj (Head of IR) A. Mirabelli (Budgeting and Planning Director)	

## Co-organising Brokers:



BofA SECURITIES



EQUITA



INTESA SANPAOLO

IMI CORPORATE INVESTMENT BANKING



Source: Market Analysis – Borsa Italiana (data as of 31<sup>st</sup> July 2021)

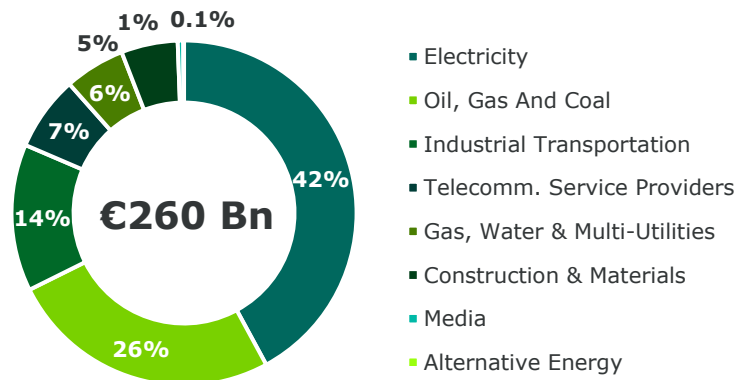
# Italian Infrastructure & Energy Sector

**73**  
Listed Companies

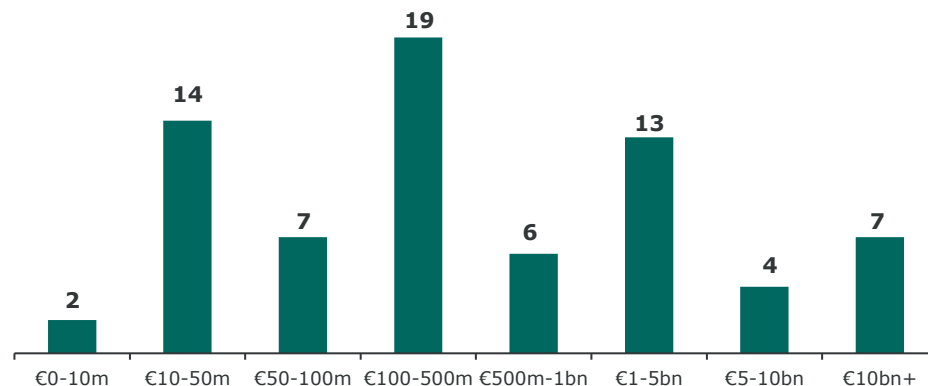
**€260.0bn** aggregate capitalisation, representing over **34%** of the total market capitalisation

**€60.3bn** of money raised since 2000: **€35.7bn** at IPO and **€24.6bn** with subsequent capital increases

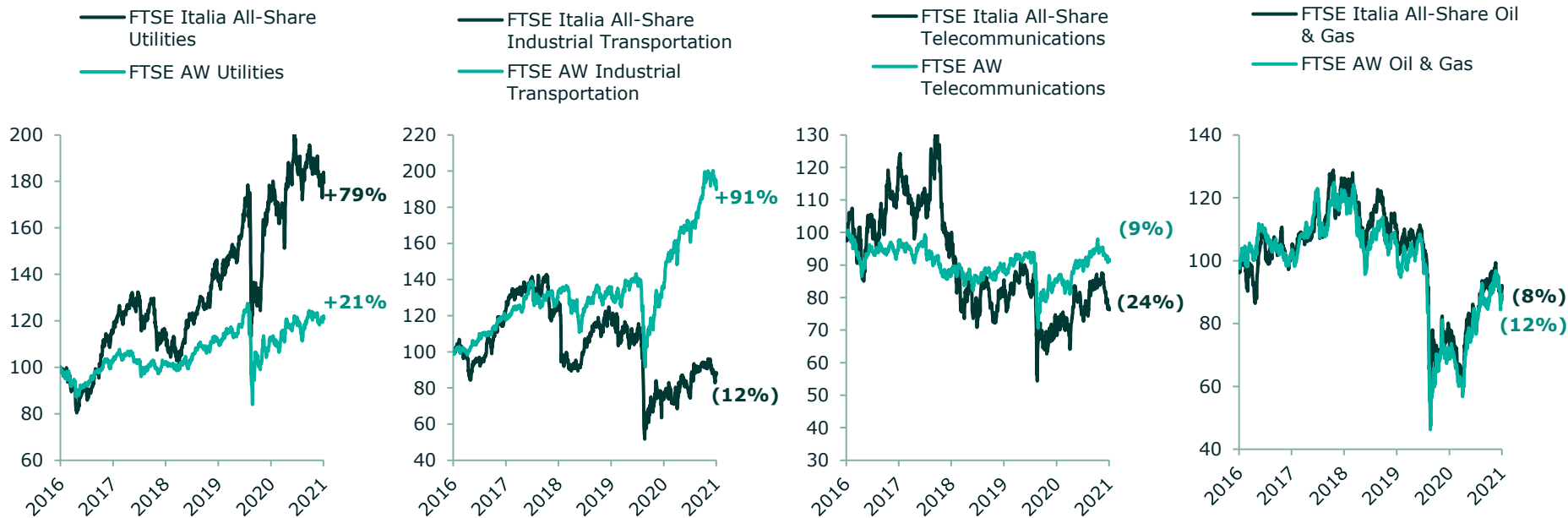
## Capitalisation Breakdown by Sector<sup>1</sup>



## No of Companies by Market Cap range<sup>1</sup>



# Italian Infrastructure & Energy Sector (cont'd)





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