

**AVVISO** 

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13 Gennaio 2017

**MOT - EuroMOT** 

Mittente del comunicato : BORSA ITALIANA

Societa' oggetto : BANCA IMI

dell'Avviso

Oggetto : 'EuroMOT' - Inizio negoziazioni 'BANCA

IMI'

Testo del comunicato

Si veda allegato.

Disposizioni della Borsa

Società emittente: BANCA IMI

Titolo: "Banca IMI S.p.A. Collezione Tasso Fisso Rublo Russo

Opera III" (Codice ISIN XS1546193308)

Rating Emittente: Società di Rating Long Term Data Report BANCA IMI Moody's Baa1 09/12/2016

 Moody's
 Baa1
 09/12/2016

 Standard & Poor's
 BBB 18/12/2014

 Fitch Ratings
 BBB+
 28/10/2016

Oggetto: INIZIO DELLE NEGOZIAZIONI IN BORSA

Data inizio negoziazioni: 16/01/2017

Mercato di negoziazione: Borsa - Mercato telematico delle obbligazioni (MOT),

segmento EuroMOT, 'classe euro-obbligazioni, ABS,

titoli di emittenti esteri e altri titoli di debito'

Clearing: n.a.

Sistemi di regolamento: Euroclear e Clearstream

Calendario di regolamento: Il calendario della valuta RUB tenuto altresì conto dei

giorni di chiusura dei sistemi di liquidazione interessati

Termini di liquidazione: Il secondo giorno successivo alla data di stipulazione dei

contratti di compravendita

EMS: 1.050.000

# CARATTERISTICHE SALIENTI DEI TITOLI OGGETTO DI QUOTAZIONE

## "Banca IMI S.p.A. Collezione Tasso Fisso Rublo Russo Opera III"

Modalità di negoziazione: corso secco

N. obbligazioni in circolazione: 180.000

Valore nominale unitario: 100.000 RUB

Valore nominale complessivo

delle obbligazioni in circolazione: 18.000.000.000 RUB

Interessi: le obbligazioni fruttano interessi lordi annui, pagabili

posticipatamente il 13 gennaio di ciascun anno, in conformità a quanto specificato nei Final Terms del

prestito

Tasso della cedola in corso: 8,5%

Modalità di calcolo dei ratei: ACT/ACT su base periodale

Godimento: 13/01/2017

Scadenza: 13/01/2019 (rimborso alla pari in un'unica soluzione alla

scadenza)

Tagli: unico da nominali 100.000 RUB

Codice ISIN: XS1546193308

Codice Instrument Id: 808847

Descrizione: IMI OPERA III TF 8,5% GE19 RUB

Importo minimo di negoziazione: 100.000 RUB

# **DISPOSIZIONI DELLA BORSA ITALIANA**

Dal giorno 16/01/2017 gli strumenti finanziari "Banca IMI S.p.A. Collezione Tasso Fisso Rublo Russo Opera III" verranno iscritti nel Listino Ufficiale, comparto obbligazionario (MOT).

Allegati:

- Final Terms del prestito obbligazionario



13 January 2017

#### BANCA IMI S.p.A.

(incorporated with limited liability in the Republic of Italy)

#### FINAL TERMS

#### Issue of 18,000,000,000 RUB Fixed Rate Notes due 13.01.2019

"Banca IMI S.p.A. Collezione Tasso Fisso Rublo Russo Opera III"

#### under the Euro Medium Term Note Programme

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Notes (the Conditions) set forth in the Base Prospectus dated 11 July 2016 and the supplement to the Base Prospectus dated 10 November 2016 which together constitute a base prospectus for the purposes of the Prospectus Directive (the Base Prospectus). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus and the supplement to the Base Prospectus are available for viewing during normal business hours at the registered office of the Issuer and the specified offices of the Paying Agents. The Base Prospectus and the supplement to the Base Prospectus have been published on the websites of the Irish Stock Exchange (http://www.ise.ie/Market-Data-Announcements/Debt/Individual-Debt-Instrument-Data/Dept-Security-Documents/?progID=643&FIELDSORT=docId), the Central Bank of Ireland (http://www.centralbank.ie) and the Issuer's website (https://www.bancaimi.prodottiequotazioni.com/EN/Legal-Documents). In the event of any inconsistency between the Conditions and the Final Terms, these Final Terms prevail.

A summary of the Notes (which comprises the summary in the Base Prospectus as completed to reflect the provisions of these Final Terms) is annexed to these Final Terms.

By investing in the Notes each investor represents that:

- (a) Non-Reliance. It is acting for its own account, and it has made its own independent decisions to invest in the Notes and as to whether the investment in the Notes is appropriate or proper for it based upon its own judgement and upon advice from such advisers as it has deemed necessary. It is not relying on any communication (written or oral) of the Issuer as investment advice or as a recommendation to invest in the Notes, it being understood that information and explanations related to the terms and conditions of the Notes shall not be considered to be investment advice or a recommendation to invest in the Notes. No communication (written or oral) received from the Issuer shall be deemed to be an assurance or guarantee as to the expected results of the investment in the Notes.
- (b) Assessment and Understanding. It is capable of assessing the merits of and understanding (on its own behalf or through independent professional advice), and understands and accepts the terms and conditions and the risks of the investment in the Notes. It is also capable of assuming, and assumes, the risks of the investment in the Notes.
- (c) Status of Parties. The Issuer is not acting as a fiduciary for or adviser to it in respect of the investment in the Notes.
- 1. Issuer: Banca IMI S.p.A..

2.	(a)	Series Number:	7.
	(b)	Tranche Number:	1.
	(c)	Date on which the Notes will be consolidated and form a single Series:	Not applicable.
3.	Specific	ed Currency:	The Specified Currency is Russian Ruble ("RUB").
4.	Aggreg	ate Nominal Amount:	
	(a)	Series:	RUB 18,000,000,000.
	(b)	Tranche:	RUB 18,000,000,000.
5.	Issue P	rice of Tranche:	99.43 per cent. of the Aggregate Nominal Amount.
6.	(a)	Specified Denominations:	RUB 100,000.
	(b)	Calculation Amount:	RUB 100,000.
7.	(a)	Issue Date:	The Issue Date is 13 January 2017.
	(b)	Interest Commencement Date:	Issue Date.
8.	Type of	f Notes:	Fixed Rate Notes.
9.	Maturit	y Date:	13 January 2019.
10.	Form o	f Notes.	Bearer.
11.	Interest	Basis:	8.50 per cent. per annum Fixed Rate.
			(further particulars specified below)
12.	Redem	ption/Payment Basis:	Redemption at par.
13.	Change of Interest Basis:		Not applicable.
14.	Put Options:		Not applicable.
15.	Call Op	otions:	Not applicable.
16.	Dual C	urrency Note Provisions:	Not applicable.
17.	Tax Gr	oss-Up:	Condition 7(ii) applicable.
18.	Method	l of distribution:	Not applicable.

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

Fixed Rate Note Provisions:

19.

Applicable.

(i) Rate of Interest: 8.50 per cent. per annum payable in arrear.

(ii) Interest Payment Dates: 13 January 2018 and 13 January 2019.

(iii) **Business Day Convention:** Following Business Day Convention.

(iv) Additional Business Day Centre: London and TARGET2.

Interest Accrual Dates: The Interest Accrual Dates are the Interest Commencement (v)

Date and 13 January in each year up to but excluding 13

January 2019.

(vi) Fixed Coupon Amounts: RUB 8,500 per Calculation Amount in respect of each Interest

Period.

(vii) Broken Amount(s): Not applicable.

(viii) Day Count Fraction: Actual/Actual (ICMA) following unadjusted.

(ix) **Determination Dates:** 13 January 2018 and 13 January 2019.

20. Fixed Rate Reset Note Provisions: Not applicable.

21. Floating Rate Note Provisions: Not applicable.

22. Change of Interest Basis Provisions: Not applicable.

23. Zero Coupon Note Provisions: Not applicable.

## PROVISIONS RELATING TO REDEMPTION

24. Issuer Call: Not applicable.

25. **Investor Put:** Not applicable.

payable on redemption for taxation reasons

26. Final Redemption Amount of each Note: RUB 100,000 per Calculation Amount.

27. Early Redemption Amount of each Note RUB 100,000 per Calculation Amount.

or on event of default:

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

28.	Form	of Notes:	
	(a)	Form of Notes:	Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for definitive Notes only upon an Exchange Event.
	(b)	New Global Note:	No.
29.	Additi	onal Financial Centre(s):	London and TARGET2.
30.	definit	s for future Coupons to be attached to cive Notes (and dates on which such s mature):	Not applicable.
LISTI	NG ANI	D ADMISSION TO TRADING APPL	JICATION
		•	or issue and admission to trading on the Irish Stock Exchange of m Term Note Programme of Banca IMI S.p.A
RESP	ONSIBI	LITY	
The Is	suer acce	epts responsibility for the information co	ontained in these Final Terms.
Signed	l on beha	lf of Banca IMI S.p.A.:	
By:	 Duly aut	horised	

#### PART B - OTHER INFORMATION

## 1. LISTING AND ADMISSION TO TRADING

(i) Listing: Ireland and the Republic of Italy.

(ii) Admission to trading

Application for Notes has been made for listing on the Official List of the Irish Stock Exchange and for admission to trading on the Regulated Market of the Irish Stock Exchange.

Application for Notes has also been made for (i) admission to trading on the Italian multilateral trading facility EuroTLX, which is not a regulated market for the purposes of directive 2004/39/EC as amended from time to time; and (ii) listing on the MOT market (*Mercato Telematico delle Obbligazioni*), organised and managed by Borsa Italiana S.p.A..

Application may also be made by the Issuer (or on its behalf) to list the Notes on such further or other stock exchanges or regulated markets or admitted to trading on such other trading venues (including without limitation multilateral trading facilities) as the Issuer may determine.

(iii) Estimate of total expenses related to admission to trading:

EUR 600.

## 2. RATINGS

Ratings:

At the date of these Final Terms, the Issuer is rated Baa1 (long-term) and P-2 (short-term) with stable outlook by Moody's Italia S.r.l. (Moody's), BBB- (long-term) and A-3 (short-term) with stable outlook by Standard & Poor's Credit Market Services Italy S.r.l. (Standard & Poor's) and BBB+ (long-term) and F2 (short-term) with negative outlook by Fitch Ratings Ltd. (Fitch).

Not applicable. No ratings have been assigned to the Notes at the request of or with the cooperation of the Issuer in the rating process.

#### 3. NOTIFICATION

The Central Bank of Ireland has provided the *Commissione Nazionale per le Società e la Borsa* (CONSOB) with a certificate of approval attesting that the Base Prospectus has been drawn up in accordance with the Prospectus Directive.

## 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Banca IMI is a shareholder of EuroTLX SIM S.p.A. who manages the multilateral trading facility EuroTLX on which application for the trading of the Notes thereof is expected to be made by the Issuer.

## 5. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: See "Use of Proceeds" wording in Base Prospectus.

(ii) Estimated net proceeds: The net proceeds of the issue of the Notes will be equal to 99.43

per cent. of the Aggregate Nominal Amount of the Notes issued,

i.e. RUB 17,897,400,000.

(iii) Estimated total expenses: The estimated total expenses that can be determined as of the

Issue Date are up to EUR 600 consisting of Listing Fees, such expenses excluding certain out-of pocket expenses incurred or to be incurred by or on behalf of the Issuer in connection with the

admission to trading of the Notes.

6. YIELD

Indication of yield: The yield is 8.823 per cent. per annum at maturity, calculated as

the annual expected return as at the Issue Date on the basis of the

Issue Price. It is not an indication of future yield.

## 7. HISTORIC INTEREST RATES

Not applicable.

## 8. OPERATIONAL INFORMATION

(i) ISIN Code: XS1546193308

(ii) Common Code: 154619330

(iii) Any clearing system(s) other than Not

Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s): Not applicable.

(iv) Delivery: Delivery against payment.

(v) Names and addresses of additional Paying Agent(s):

Not applicable.

(vi) Intended to be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

## 9. DISTRIBUTION

(i) If syndicated, names and addresses of Managers and underwriting commitments:

Not applicable.

(ii) Date of Subscription Agreement:

Not applicable.

(iii) Stabilisation Manager:

Not applicable.

(iv) If non-syndicated, name and address of relevant Manager, if applicable:

Not applicable.

(v) Total commission and

mission and Not applicable

concession:

(vi) US Selling Restrictions:

Reg. S compliance category 2; TEFRA D.

(vii) Public Offer: Not applicable.

#### 10. TERMS AND CONDITIONS OF THE OFFER

Not applicable.

## APPLICABLE FINAL TERMS - SUMMARY OF THE NOTES

Summaries are made up of disclosure requirements known as ""Elements". These Elements are numbered in Sections A - E(A.1 - E.7).

This Summary contains all the Elements required to be included in a summary for this type of Notes and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of Notes and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of "not applicable".

## SECTION A - INTRODUCTION AND WARNINGS

Element		
A.1	This summary should be read as an introduction to the Base Prospectus and the applicable Final Terms.	
	Any decision to invest in any Notes should be based on a consideration of this Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms.	
	Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated.	
	Civil liability attaches to the Issuer solely on the basis of this summary, including any translation of it, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus and the applicable Final Terms or, following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of this Base Prospectus and the applicable Final Terms, key information in order to aid investors when considering whether to invest in the Notes.	
A.2	Not applicable – The Issuer does not consent to the use of the Base Prospectus for subsequent resales.	

## **SECTION B - ISSUER**

Elem	ent
	Legal and commercial name of the Issuer
B.1	Banca IMI S.p.A
	Domicile / legal form / legislation / country of incorporation
B.2	The Issuer is incorporated as a <i>società per azioni</i> with limited liability under the laws of the Republic of Italy. The Issuer is registered with the Companies' Register of Milan under No. 04377700150. Its registered office is at Largo Mattioli 3, 20121 Milan, with telephone number +39 02 72611.

D 41.	Trend information				
<b>B.4</b> b	Not applicable - There are no known	trende uncertainties dem	ands, commitments or events that are reasor	nahl.	
	likely to have a material effect on the			iaui,	
	Description of the Group				
<b>B.5</b>	Description of the Group				
	The Issuer is a company belonging the parent company.	to the Intesa Sanpaolo ban	iking group, of which Intesa Sanpaolo S.p.	A. i	
	Profit forecast or estimate				
B.9	Not applicable - No profit forecasts of	or estimates have been mad	e in the Base Prospectus.		
	Audit report qualifications				
B.10	Not applicable - No qualifications ar	e contained in any audit rep	port included in the Base Prospectus.		
	Selected historical key financial in	formation			
B.12					
			nts as of, and for each of the years ender justment from, and are qualified by referen-		
			·		
	and should be read in conjunction with, the Issuer's consolidated financial statements in respect of those dates and periods:				
	and periods:				
	and periods:			_	
			ing 31 December 2015 compared with	7	
	Audited Consolidated Balance S	ending 31 December 2014 31	31		
	Audited Consolidated Balance S corresponding figures for the year	ending 31 December 2014	1		
	Audited Consolidated Balance S corresponding figures for the year	ending 31 December 2014 31 December	31 December		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents	31 December 2014 31 December 2015 (EUR thousand) 4	31 December 2014		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading	31 December 2014 31 December 2015 (EUR thousand) 4 56,954,580	31 December 2014 3 61,620,174		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets	anding 31 December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236	31 December 2014 3 61,620,174 8,106,027		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks	and 31 December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615	31 December 2014 3 61,620,174 8,106,027 53,979,092		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets	and 31 December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615 23,353,892	31 December 2014 3 61,620,174 8,106,027 53,979,092 22,440,904		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives	and an analysis of the second states and second sec	31 December 2014 3 61,620,174 8,106,027 53,979,092		
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	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives	and an analysis of the second states and second sec	31 December 2014 3 61,620,174 8,106,027 53,979,092 22,440,904 323,864		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments	ending 31 December 2014  31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324	31 December 2014 3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175		
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	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets	anding 31 December 2014  31 December 2015 (EUR thousand)  4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324 878	31 December 2014 3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which:	anding 31 December 2014  31 December 2015 (EUR thousand)  4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324 878	31 December 2014 3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031		
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	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets	ending 31 December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324 878 287 - 502,230	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets a) current	al December 2014 31 December 2015	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets a) current b) deferred	ending 31 December 2014 31 December 2015	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327  455,103 261,796 193,307		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets a) current b) deferred Other assets  Total Assets	al December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324 878 287 - 502,230 292,543 209,687 445,523	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327  455,103 261,796 193,307 454,874		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets a) current b) deferred Other assets	al December 2014 31 December 2015 (EUR thousand) 4 56,954,580 11,643,236 60,923,615 23,353,892 203,228 13,324 878 287 502,230 292,543 209,687 445,523 154,040,797	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327  455,103 261,796 193,307 454,874  147,393,574		
	Audited Consolidated Balance Scorresponding figures for the year  Assets  Cash and cash equivalents Financial assets held for trading Available-for-sale financial assets Due from banks Loans to customers Hedging derivatives Equity investments Property and equipment Intangible assets of which: - goodwill Tax assets a) current b) deferred Other assets  Total Assets	al December 2014 31 December 2015	31 December 2014  3 61,620,174 8,106,027 53,979,092 22,440,904 323,864 12,175 1,031 327  455,103 261,796 193,307 454,874  147,393,574		

Due to banks	68,073,695	53,046,794
Due to customers	16,026,878	11,158,308
Securities issued	13,866,789	21,482,603
Financial liabilities held for	51,653,544	56,939,378
trading		
Financial liabilities at fair value	-	-
through profit and loss		
Hedging derivatives	164,568	463,170
Tax liabilities	342,293	364,346
a) current	325,988	327,905
b) deferred	16,305	36,441
Other liabilities	587,215	249,266
Post-employment benefits	8,743	9,780
Provisions for risks and charges	24,074	30,489
a) pensions and similar	12	12
obligations		
b) other provisions	24,062	30,477
Fair value reserves	(50,076)	49,105
Reserves	1,573,629	1,550,686
Share premium reserve	581,260	581,260
Share capital	962,464	962,464
Equity attributable to non-	-	-
controlling interests (+/-)		
Profit for the year	533,715	505,925
	154,040,797	147,393,574

Audited Consolidated Income Statements for the year ending 31 December 2015 compared with corresponding figures for the year ending 31 December 2014

	31	31
	December	December
	2015	2014
	(EUR thousand)	
Interest and similar income	1,470,106	2,041,034
Interest and similar expense	(891,695)	(1,323,488)
Net interest income	578,411	717,546
Fee and commission income	488,754	477,787
Fee and commission expense	(230,529)	(269,288)
Net fee and commission income	258,225	208,499
Dividends and similar income	41,092	36,550
Profits (Losses) on trading	328,785	296,232
Profit (Losses) on hedging	7,797	56
Profits (Losses) on disposal or	184,890	37,197
repurchase of:		
a) loans and receivables	(34,912)	(16,504)
b) available-for-sale financial	274,519	188,639
assets		
c) held-to-maturity investments	-	-
d) financial liabilities	(54,717)	(134,938)
Total income	1,399,200	1,296,080
Impairment losses/reversal of	2,942	(125,238)
impairment losses on:		
a) loans and receivables	(421)	(123,807)
b) available-for-sale financial	(5,850)	(628)
assets		
c) held-to-maturity investments	-	-
d) other financial assets	9,213	(803)

	Net financial income Net banking and insurance	1,402,142 1,402,142	1,170,842 1,170,842
	income		
	Administrative expenses	(595,882)	(407,281)
	a) personnel expenses	(162,051)	(140,636)
	b) other administrative expenses	(433,831)	(266,645)
	Net accruals to provision for risks and charges	1,700	(3,000)
	Depreciation and net impairment losses on property and equipment	(475)	(451)
	Amortisation and net impairment losses on intangible assets	(73)	(77)
	Other operating income (expenses)	3,204	3,340
	Operating expenses	(591,526)	(407,469)
	Net gains on sales of equity investments		14,225
	Pre-tax profit from continuing operations	817,456	777,598
	Income tax expense	(283,741)	(271,673)
	Post-tax profit from continuing operations		505,925
	Profit for the year	533,715	505,925
	Profit (loss) attributable to non-controlling interests	-	-
		533,715	505,925
	Statements of no significant or ma		ng position of the Issuer since 31 December
	There has been no significant chan	ge in the financial or tradi	ng position of the Issuer since 31 December prospects of the Issuer since 31 December
3.13	There has been no significant chan 2015 and there has been no mater	ge in the financial or tradi- ial adverse change in the	
3.13	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solve	ge in the financial or tradicial adverse change in the	
	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solve Not Applicable - There are no recent	ge in the financial or tradicial adverse change in the ency	prospects of the Issuer since 31 December
	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solve Not Applicable - There are no recent evaluation of the Issuer's solvency.  Dependence upon other group enti	ge in the financial or tradicial adverse change in the ency events particular to the Issue et es ement and co-ordination	prospects of the Issuer since 31 December suer which are to a material extent relevant to of its sole shareholder, Intesa Sanpaolo S.p.
3.14	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solve Not Applicable - There are no recent evaluation of the Issuer's solvency.  Dependence upon other group enti	ge in the financial or tradicial adverse change in the ency events particular to the Issue et es ement and co-ordination	prospects of the Issuer since 31 December suer which are to a material extent relevant to of its sole shareholder, Intesa Sanpaolo S.p.
3.14	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solve Not Applicable - There are no recent evaluation of the Issuer's solvency.  Dependence upon other group ention The Issuer is subject to the manag which is the parent company of the Issuerisal activities  The Issuer is a banking institution of banking activities. The Issuer is the it offers a wide range of capital market.	ge in the financial or tradicial adverse change in the ency ency events particular to the Ise ties ement and co-ordination entesa Sanpaolo banking green established under the laws investment banking arm are ets, investment banking a enstitutional investors, enti	suer which are to a material extent relevant to of its sole shareholder, Intesa Sanpaolo S.p. oup, to which the Issuer belongs.  of the Republic of Italy engaged in investment securities firm of Gruppo Intesa Sanpaolo and special lending services to a diversified clities and public bodies. The Issuer's business
3.13	There has been no significant chan 2015 and there has been no mater 2015.  Events impacting the Issuer's solved Not Applicable - There are no recent evaluation of the Issuer's solvency.  Dependence upon other group ention of the Issuer is subject to the manage which is the parent company of the Issuer is a banking institution of banking activities. The Issuer is the it offers a wide range of capital mark base including banks, companies, in	ge in the financial or tradicial adverse change in the ency ency events particular to the Ise ties ement and co-ordination entesa Sanpaolo banking green established under the laws investment banking arm are ets, investment banking a enstitutional investors, enti	suer which are to a material extent relevant to of its sole shareholder, Intesa Sanpaolo S.p. oup, to which the Issuer belongs.  of the Republic of Italy engaged in investment securities firm of Gruppo Intesa Sanpaolo and special lending services to a diversified clities and public bodies. The Issuer's business

# B.17 Credit ratings

The Issuer has been rated Baa1 (long-term) and P-2 (short-term) with stable outlook by Moody's Italia S.r.l. (Moody's), BBB- (long-term) and A-3 (short-term) with stable outlook by Standard & Poor's Credit Market Services Italy S.r.l. (Standard & Poor's) and BBB+ (long-term) and F2 (short-term) with negative outlook by Fitch Ratings Ltd. (Fitch).

Not applicable – No ratings have been assigned to the Notes at the request of or with the co-operation of the Issuer in the rating process.

## SECTION C - NOTES

Eleme	ent		
C.1	Type and class of the Notes		
	Title of Notes:	Fixed Rate Notes.	
	Series Number:	7.	
	Tranche Number:	1.	
	ISIN Code:	XS1546193308	
	Common Code:	154619330	
	Relevant Clearing Systems(s):	The Notes will settle in Euroclear and Clearstream, Luxembourg.	
~ •	<b>Currency of the Notes</b>		
C.2	The Notes are denominated in Russian Ruble ("RUB"). Payments of interest in respect of the Notes will be made in RUB. Payments of principal in respect of the Notes will be made in RUB.		
	Restrictions on free transferabil	lity	
C.5	Regulation S Compliance Categor	ry 2. TEFRA D.	

## Description of the rights attaching to the Notes

**C.8** 

**Status:** The Notes and any relative Coupons constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and rank *pari passu* among themselves and (save for certain obligations required to be preferred by law) equally with all other unsecured obligations (other than subordinated obligations, if any) of the Issuer, from time to time outstanding.

**Negative pledge:** The Notes do not have the benefit of a negative pledge.

**Deed of covenant:** The Notes have the benefit of a deed of covenant dated on or around 11 July 2016.

Right to interest: Notes may bear interest as determined in accordance with item C.9 below.

**Right to redemption:** The early redemption amount or final redemption amount is determined in accordance with item C.9 below.

**Taxation:** The Issuer is not obliged to gross up any payments in respect of the Notes and shall not be liable for or otherwise obliged to pay any tax, duty, withholding or other payment which may arise as a result of the ownership, transfer, presentation and surrender for payment, or enforcement of any Note and all payments made by the Issuer shall be made subject to any such tax, duty, withholding or other payment which may be required to be made, paid, withheld or deducted.

All payments in respect of the Notes will be made subject to any withholding or deduction required pursuant to the Foreign Account Tax Compliance Act, as provided in Condition 4(ii).

Events of Default: The terms of the Notes will contain, amongst others, the following events of default:

- (a) default in payment of any principal or interest due in respect of the Notes, continuing for a specified period of time;
- (b) non-performance or non-observance by the Issuer of any of its other obligations under the Terms and Conditions continuing for a specified period of time;
- (c) the Issuer suspends its payments generally; and
- (d) events relating to the insolvency or winding up of the Issuer.

**Meeting of Noteholders:** The terms of the Notes will contain provisions for calling meetings of holders of such Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.

Governing law: English law.

# Interest and Redemption

## C.9 Interest

#### Fixed Rate

The Notes bear interest from and including 13 January 2017 (Issue Date and Interest Commencement Date) to but excluding 13 January 2019 at the fixed rate of 8.50 per cent. per annum.

The yield is 8.823 per cent. per annum at maturity, calculated as the annual expected return as at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

Interest will be paid in RUB in arrear on 13 January 2018 and 13 January 2019.

#### Redemption

Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on 13 January 2019 at 12 p.m.. The Notes will be redeemed in RUB.

## Representative of holders

Not Applicable – No representative of the Noteholders has been appointed by the Issuer.

## Derivative component on interest

## **C.10**

Not applicable – The Notes do not have a derivative component in the interest payment.

## Listing and Admission to trading

# C.11

Application for Notes has been made for listing on the Official List of the Irish Stock Exchange and for admission to trading on the Regulated Market of the Irish Stock Exchange.

Application for Notes has also been made for (i) admission to trading on the Italian multilateral trading facility EuroTLX, which is not a regulated market for the purposes of directive 2004/39/EC as amended from time to time; and (ii) listing on the MOT market (Mercato Telematico delle Obbligazioni), organised and managed by Borsa Italiana S.p.A..

Application may also be made by the Issuer (or on its behalf) to list the Notes on such further or other stock exchanges or regulated markets or admitted to trading on such other trading venues (including without limitation multilateral trading facilities) as the Issuer may determine.

#### SECTION D - RISKS

# D.2 Key risks regarding the issuer

In purchasing Notes, investors assume the risk that the Issuer may become insolvent or otherwise be unable to make all payments due in respect of the Notes. There is a wide range of factors which individually or together could result in the Issuer becoming unable to make all payments due in respect of the Notes. It is not possible

to identify all such factors or to determine which factors are most likely to occur, as the Issuer may not be aware of all relevant factors and certain factors which it currently deems not to be material may become material as a result of the occurrence of events outside the Issuer's control. The Issuer has identified a number of factors which could materially adversely affect its business and ability to make payments due under the Notes.

#### These factors include:

- Banca IMI's business may be adversely affected by international markets and economic conditions;
- Negative economic developments and conditions in the markets in which Banca IMI operates may adversely affect Banca IMI's business and results of operations;
- Banca IMI's business is sensitive to current adverse macroeconomic conditions in Italy;
- Banca IMI's business is exposed to counterparty credit risk;
- Deterioration in Banca IMI's loan portfolio to corporate customers may affect Banca IMI's financial performance;
- Banca IMI's business is exposed to settlement risk and transfer risk;
- Banca IMI's business is exposed to market risk;
- Banca IMI's business is exposed to operational risks;
- Banca IMI's business is exposed to liquidity risk;
- Legal risks;
- Banca IMI's business is exposed to risks arising from assumptions and methodologies for assessing financial assets and liabilities measured at fair value;
- Banca IMI's business is exposed to increasing competition in the financial services industry;
- Banca IMI's business is exposed to risks arising from the loss of key personnel;
- Banca IMI's framework for managing its risks may not be effective in mitigating risks and losses;
- Banca IMI's business is exposed to reputational risk;
- Regulatory claims may arise in the conduct of Banca IMI's business;
- Banca IMI operates within a highly regulated industry and its business and results are affected by the regulations to which it is subject including the Banking Resolution and Recovery Directive;
- Banca IMI's business performance could be affected if its capital adequacy ratios are reduced or perceived to be inadequate;
- Banca IMI's business is exposed to risk of changes in tax legislation as well as to increases in tax rates; and
- Banca IMI's business is exposed to risk related to transactions in financial derivatives.

## D.3 Key risks regarding the Notes

There are also risks associated with specified types of Notes and with the Notes and the markets generally, including:

#### • The Notes may not be a suitable investment for all investors

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances;

## • Risks related to the structure of a particular issue of Notes

#### (i) Euro-system Eligibility

The European Central Bank maintains and publishes a list of assets which are recognised as eligible collateral for Eurosystem monetary and intra-day credit operations. In certain circumstances, recognition may impact on (among other things) the liquidity of the relevant assets. Recognition (and inclusion on the list) is at the discretion of the Eurosystem and is dependent upon satisfaction of certain Eurosystem eligibility criteria and rules. If application is made for any Notes to be recognised and added to the list of eligible assets, there can be no assurance that such Notes will be so recognised, or, if they are recognised, that they will continue to be recognised at all times during their life.

#### • Risks related to Notes generally

#### (i) Modification, waivers and substitution

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. The Terms and Conditions of the Notes also provide that the Agent and the Issuer may, without the consent of Noteholders, agree to (i) any modification (subject to certain specific exceptions) of the Notes or the Coupons or the Agency Agreement which is not prejudicial to the interests of the Noteholders or (ii) any modification of the Notes, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest error or proven error or to comply with mandatory provisions of law.

## (ii) EU Savings Directive

Under EC Council Directive 2003/48 (EU Savings Directive) recently replaced by EC Council Directive 2014/107, Member States are required to provide to the tax authorities of other Member State details of certain payments of interest or similar income paid or secured by a person established in a Member State to or for the benefit of an individual resident in another Member State or certain limited types of entities established in another Member State.

## (iii) Taxation

Potential purchasers and sellers of Notes should be aware that they may be required to pay taxes or other documentary charges or duties in accordance with the laws and practices of the country where the Notes are transferred and/or any asset(s) are delivered or in other jurisdictions. In addition, it is not possible to predict whether the taxation regime applicable to Notes on the date of purchase or subscription will be amended during the term of the Notes. If such amendments are made, the taxation regime applicable to the Notes may differ substantially from the taxation regime in existence on the date of purchase or subscription of the Notes.

#### (iv) No Gross Up in respect of Certain Series of Notes

The Issuer is not obliged to gross up any payments in respect of the Notes and shall not be liable for or otherwise obliged to pay any tax, duty, withholding or other payment which may arise as a result of the ownership, transfer, presentation and surrender for payment, or enforcement of any Note and all payments made by the Issuer shall be made subject to any such tax, duty, withholding or other payment which may be required to be made, paid, withheld or deducted.

## (v) <u>U.S. Foreign Account Tax Compliance Withholding</u>

The Issuer and other financial institutions through which payments on the Notes are made may be required to withhold U.S. tax at a rate of 30 per cent. on all, or a portion of, "foreign passthru payments" (a term not yet defined) made after 31 December 2018. This withholding would potentially apply to payments in respect of (i)

any Notes characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued after the "grandfathering date," which is the date that is six months after the date on which final U.S. Treasury Regulations defining the term foreign passthru payment are filed with the Federal Register, or which are materially modified after the grandfathering date, and (ii) any Notes characterised as equity or which do not have a fixed term for U.S. federal tax purposes, whenever issued. If Notes are issued on or before the grandfathering date, and additional Notes of the same series are issued after that date, the additional Notes may not be treated as grandfathered, which may have negative consequences for the existing Notes, including a negative impact on market price. While the Notes are in global form and held within the clearing systems, it is not expected that FATCA will affect the amount of any payment received by the clearing systems. However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. FATCA also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose their custodians and intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA) and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. The Issuer's obligations under the Notes are discharged once it has paid the common depositary for the clearing systems (as bearer or registered holder of the Notes) and the Issuer has therefore no responsibility for any amount thereafter transmitted through the hands of the clearing systems and custodians or intermediaries. The documentation expressly contemplates the possibility that the Notes may go into definitive form and therefore that they may be taken out of the clearing systems. If this were to happen, then a non-FATCA compliant holder could be subject to FATCA withholding. If an amount in respect of U.S. withholding tax were to be deducted or withheld from payments on the Notes, neither the Issuer nor any paying agent nor any other person would, pursuant to the conditions of the Notes, be required to pay additional amounts as a result of the deduction or withholding of such tax. As a result, investors may receive a lesser amount than expected. Holders of Notes should consult their own tax advisers for a more detailed explanation of FATCA and how FATCA may apply to payments they receive under the Notes.

FATCA is particularly complex and its application to the Issuer, the Securities, and investors in the Securities are uncertain at this time.

## (vi) Change of law

The Terms and Conditions of the Notes are based on English law in effect as at the date of this Base Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Base Prospectus.

#### (vii) Notes where denominations involve integral multiples: definitive Notes

If definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

## (viii) Reliance on Euroclear and Clearstream, Luxembourg procedures

Notes issued under the Programme will be represented on issue by one or more Global Notes that may be deposited with a common depositary or common safekeeper for Euroclear and Clearstream, Luxembourg (see "Form of the Notes"). Except in the circumstances described in each Global Note, investors will not be entitled to receive Notes in definitive form. Each of Euroclear and Clearstream, Luxembourg and their respective direct and indirect participants will maintain records of the beneficial interests in each Global Note held through it. While the Notes are represented by a Global Note, investors will be able to trade their beneficial interests only through the relevant clearing systems and their respective participants. While the Notes are represented by Global Notes, the Issuer will discharge its payment obligation under the Notes by making payments through the relevant clearing systems. A holder of a beneficial interest in a Global Note must rely on the procedures of the relevant clearing system and its participants to receive payments under the Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in any Global Note. Holders of beneficial interests in a Global Note will not have a direct right to vote in respect of

the Notes so represented. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant clearing system and its participants to appoint appropriate proxies.

## • Risks related to the market generally

#### (i) The secondary market generally

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market.

#### (ii) Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes in the Specified Currency or, if Dual Currency Interest and/or Dual Currency Redemption is specified as being applicable in the Final Terms, the Issuer will pay principal and/or interest on the Notes in a currency different to the Specified Currency (the Payment Currency). This presents certain risks relating to currency conversion if an investor's financial activities are denominated principally in a currency or currency unit (the Investor's Currency) other than the Specified Currency and/or, as applicable, the Payment Currency. These include the risk that exchange rates may significantly change and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal. The above risks may be increased for currencies of emerging market jurisdictions.

## (iii) Interest rate risks

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.

#### (iv) Any decline in the credit ratings of the Issuer may affect the market value of the Notes

The credit ratings of the Issuer are an assessment of its ability to pay its obligations, including those on the Notes. Consequently, actual or anticipated declines in the credit ratings of the Issuer may affect the market value of the Notes.

#### • Legal risks

## (i) <u>Legal investment considerations may restrict certain investments</u>

Each prospective purchaser of Notes must determine, based on its own independent review and such professional advice as it deems appropriate under the circumstances, that its acquisition of the Notes (i) is fully consistent with its (or if it is acquiring the Notes in a fiduciary capacity, the beneficiary's) financial needs, objectives and condition, (ii) complies and is fully consistent with all investment policies, guidelines and restrictions applicable to it (whether acquiring the Notes as principal or in a fiduciary capacity) and (iii) is a fit, proper and suitable investment for it (or if it is acquiring the Notes in a fiduciary capacity, for the beneficiary), notwithstanding the clear and substantial risks inherent in investing in or holding the Notes. Potential investors should consult with their own tax, legal, accounting and/or financial advisers before considering investing in the Notes. The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

#### (ii) No reliance

A prospective purchaser may not rely on the Issuer, the Managers, if any, or any of their respective affiliates in connection with its determination as to the legality of its acquisition of the Notes or as to the other matters referred to above. None of the Issuer, the Managers, if any, or any of their respective affiliates has or assumes responsibility for the lawfulness of the acquisition of the Notes by a prospective purchaser of the Notes, whether under the laws of the jurisdiction of its incorporation or the jurisdiction in which it operates (if different), or for compliance by that prospective purchaser with any law, regulation or regulatory policy

applicable to it.

# SECTION E – OFFER

Elemen	
E.2b	Use of proceeds
E.20	Not applicable - The Notes are not being offered to the public as part of a public offer.
	Terms and conditions of the offer:
E.3	Not applicable - The Notes are not being offered to the public as part of a public offer.
	Description of any interest of natural and legal persons involved in the issue/offer that is material to the
E.4	issue/offer including conflicting interests
	Not applicable - The Notes are not being offered to the public as part of a public offer.
	Expenses charged to the investor by the Issuer or an Authorised Offeror
E.7	Not applicable - The Notes are not being offered to the public as part of a public offer.