



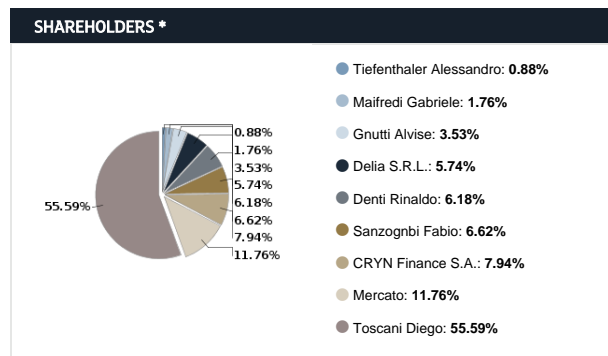
Pozzi Milano SpA ("Pozzi", or "the Company"), the head Company of the Group of the same name, is an Italian Company based in Monticelli Brusati (BS) that operates in the market of tableware and homeware products, in the creation and distribution of medium-high level the [Continue reading](#)

| BOARD MEMBERS |               |             | C.R.C. (1)   |  |  | C.C. (2) |  |  | N.C. (3) |  |  |
|---------------|---------------|-------------|--|--|--|----------|--|--|----------|--|--|
| EXECUTIVE     | NON EXECUTIVE | INDEPENDENT |  |  |  |          |  |  |          |  |  |
| ✓             |               |             | <b>Diego Toscani</b><br>Chairman of Board of Directors             |  |  |          |  |  |          |  |  |
| ✓             |               |             | <b>Fabio Sanzogni</b><br>Chief Executive Officer and Vice-Chairman |  |  |          |  |  |          |  |  |
| ✓             |               |             | <b>Bruno Piardi</b><br>Managing Director                           |  |  |          |  |  |          |  |  |
|               | ✓             |             | <b>Rossana Faustini</b><br>Independent Director                    |  |  |          |  |  |          |  |  |

| Board members ownership                              |
|--|
| <b>Diego Toscani</b><br>18,900,114 stocks on 9/22/22 |
| <b>Fabio Sanzogni</b><br>2,249,886 stocks on 9/22/22 |

| OTHER INFORMATION RELATING GOVERNANCE   |
|---|
| <b>Compensation</b>   |
| <input checked="" type="checkbox"/> Stock <input checked="" type="checkbox"/> Mbo <input checked="" type="checkbox"/> Incentivo |
| <input checked="" type="checkbox"/> List based voting system (BoD / MB)   |
| <input checked="" type="checkbox"/> Record Date   |

(1): Control and Risk Committee (2): Compensation Committee (3): Nomination Committee



Source: Pozzi Milano S.p.A. Update: 7/19/22

## COMPANY

**Pozzi Milano S.p.A.**  
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## Investor Relations\*

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**Industry**  
CONSUMER DISCRETIONARY

**Super sector**  
CONSUMER PRODUCTS AND SERVICES

**Market Segment**  
Euronext Growth Milan

## KEY FIGURES \*

| €m            | Annual Results |          | Var %<br>'21 vs '20 |
|---------------|----------------|----------|---------------------|
|               | 31/12/21       | 31/12/20 |                     |
| Total Sales   | 17.04          | 10.78    | 58.09%              |
| Ebitda        | 1.47           | 0.80     | 83.46%              |
| Ebitda margin | 8.61%          | 7.42%    |                     |
| Ebit          | 1.25           | 0.59     | 110.94%             |
| Ebit Margin   | 7.34%          | 5.50%    |                     |
| Ebt           | 0.93           | 0.49     | 89.80%              |
| Ebt margin    | 5.48%          | 4.56%    |                     |
| Net Result    | 0.59           | 0.27     | 122.09%             |
| E-Margin      | 3.45%          | 2.46%    |                     |

|                             | Annual Results |          | Var %<br>'21 vs '20 |
|-----------------------------|----------------|----------|---------------------|
|                             | 31/12/21       | 31/12/20 |                     |
| Net Financial Debt / (Cash) | 1.65           | 1.29     | 27.15%              |
| Net Equity                  | 3.01           | 2.30     | 31.02%              |
| Capital Employed            | 4.66           | 3.59     | 29.63%              |

Source: company data. The year-end closing is at December, 31. Values are expressed in Million Euro.

## SHARE ANALYSIS

Source: Borsa Italiana

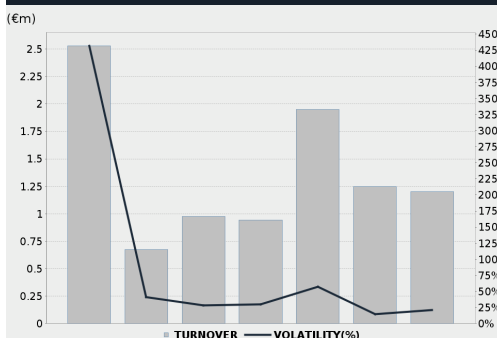


|                   | Quantity    | MARKET CAP (€m) |
|-------------------|-------------|-----------------|
| Shares outstand.  | 34,000,000  | 46.31           |
| Ordinary          | 34,000,000  | 46.31           |
| Nominal value (€) |             | ---             |
|                   | Last Divid. | Detach Date     |
| Ordinary (€)      | 0           |                 |

| Last price        | Ord   | Perform. | Ord | ITGRW | Relative perf. |
|-------------------|-------|----------|-----|-------|----------------|
| 03/02/2023        | 1.362 | -2Y      | 0%  | 25%   | -25%           |
| Price range (-2y) | Ord   | -1Y      | 0%  | -12%  | 12%            |
| MAX               | 1.51  | -3M      | 23% | 7%    | 16%            |
| MIN               | 0.884 | -1M      | -8% | 2%    | -10%           |

## TURNOVER AND VOLATILITY

Source: Borsa Italiana



| Turn over (€)           |           |
|-------------------------|-----------|
| Total                   | 1,397,525 |
| Daily average           | 55,901    |
| Number of shares traded |           |
| Total                   | 985,000   |
| Daily average           | 39,400    |
| Number of trades        |           |
| Total                   | 342       |
| Daily average           | 14        |
| Volatility              | 22%       |
| Turnover velocity       | 29%       |

## OTHER LISTED INSTRUMENTS ON BIT MARKET

Source: Borsa Italiana

IDEM STOCK FUTURES
  SECURITISED DERIVATIVES
  WARRANTS
  STOCK OPTIONS
  LISTED BONDS

\* The above information has been provided and updated by the issuing company