Press Release

17 April 2014



BTP Italia: More than €20 billion raised on MOT

- Institutional investors offer period closed early this morning
- Retail investors offer period closed yesterday raising over €10 billion
- Annual (real) coupon rate is set a 1.65%

The sixth issue of BTP Italia, the government bond designed by the Italian Treasury for private investors, closed today after raising over €20 billion with 171,271 trades in total. The offer period closed early at 9:40am.

The retail investor offer period ran from 14 to 16 April, raising over €10 billion with a total of 170,217 trades. The offer period for institutional investors closed early today after being over subscribed and raised more than £10 billion.

BTP Italia has a maturity of six years, longer than the four previous issues, and a real coupon rate set to 1.65%. The "Premio Fedeltà" (loyalty bonus) was confirmed by the Treasury for people who hold BTP Italia until it expires.

Pietro Poletto, Head of Fixed Income Markets of Borsa Italiana , said:

"The sixth issue of BTP Italia has been a big success. The Treasury chose to meet the demands of retail investors by introducing two separate distribution periods: the first (14-16 April) focused on retail investors, and the second (17 April) for institutional investors. MOT has again proven it is an efficient and liquid market, and is supported by a wide distribution network through traditional



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intermediaries and online, as well as the innovative methods of distribution chosen by the Treasury."

MOT benefits from a large network of connected operators, with more than 44 direct members and a large number of non-connected brokers supporting the liquidity of the secondary market. Borsa Italiana provides supervisions and warranties typical of a regulated market. This allows investors to trade in the most protected conditions thanks to an integrated technological infrastructure from order entry to execution and transactions regulation.

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Borsa Italiana

Borsa Italiana S.p.A. is one of Europe's largest and most established stock exchanges almost 330 companies listed across its markets. The Italian Exchange operates markets trading in Italian equities, bonds and derivatives. Markets include the MIV and STAR segments as well as IDEM, MOT, ETFPlus and AIM Italia and MAC for small cap companies. Since October 2007 Borsa Italiana has been part of the international diversified exchange business, London Stock Exchange Group.

