Press Release

6 November 2013



Italian Government Bond BTP Italia raises more than 22 billion on MOT.

- European record for a direct placing to retail investors and
- MOT record for trades and turnover in a single day
- Annual (real) coupon rate is set at 2.15%, paid on a semi-annual basis

The fifth issue of BTP Italia, the government bond designed by the Italian Treasury for private investors, ended today with an early closing of its offer period on MOT, Borsa Italiana's retail bond market.

During the offer period, the bond raised €22,271,853,000 billion, with 299,588 trades in total setting a new European record. The title, from 12 November will be available to trade on the MOT alongside previously issued government bonds.

The definitive annual (real) coupon rate fixed by the Italian Ministry of Economics and Finance is set at 2.15%, paid on a semi-annual basis coupon rate.

Raffaele Jerusalmi, CEO of Borsa Italian said:

"We are delighted that the Ministry of Economy and Finance has chosen MOT for the issue of BTP Italia and to be a partner of this huge success. This issue confirms Borsa Italiana's status as the clear European leaders in the retail bond market."



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Pietro Poletto, Head of Fixed Income Market at London Stock Exchange Group added:

"The main factors that contributed to the extraordinary success of this fifth issue of BTP Italia are MOT's efficiency and liquidity, its widespread distribution among investors and the innovative model chosen by the Italian Treasury."

MOT, the only regulated Italian bond market for private investors, is an efficient electronic platform that attracts record levels of trading and turnover. The market is characterized by absolute information transparency: real time pricing and a dedicated section of the Borsa Italiana website.

MOT benefits from a large network of connected operators, with more than 44 direct members and a large number of non-connected brokers supporting the liquidity of the secondary market. Borsa Italiana provides supervisions and warranties typical of a regulated market. This allows investors to trade in the most protected conditions thanks to an integrated technological infrastructure from order entry to execution and transactions regulation.

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Borsa Italiana

Borsa Italiana S.p.A. is one of Europe's largest and most established stock exchanges with more than 330 companies listed across its markets. The Italian Exchange operates markets trading in Italian equities, bonds and derivatives. Markets include the MIV and STAR segments as well as IDEM, MOT, ETFPlus and AIM Italia Mercato Alternativo del Capitale for small cap companies. Since October 2007 Borsa Italiana has been part of the international diversified exchange business, London Stock Exchange Group.

