



TESMEC GROUP HAS BEEN AWARDED A 12 MILLION EURO FRAME AGREEMENT WITH TERNA RETE ITALIA, CONSOLIDATING ITS STRATEGIC POSITIONING IN THE SECTOR OF ADVANCED TECHNOLOGIES FOR THE ENERGY AUTOMATION

- **Total value: Euro 12 million for the supply of Substation Automation systems for high voltage substations on SAS platform (ASAT-3).**
- **Customer: Terna Rete Italia, which belongs to Terna Group and deals with the national electricity grid's operation & maintenance.**
- **Thanks to this contract, Tesmec Group consolidates its strategic positioning in the sector of advanced technologies for the power grids in Italy and marks a new step in its growth strategy in Energy Automation business.**

1 June 2021, Tesmec S.p.A. (MTA, STAR: TES), at the head of a group leader in the market of technologies for infrastructures (overhead, underground and railway networks) related to the transport of energy, data and materials (oil and derivatives, gas and water) and of technologies for quarries and surface mining, announces the signature, via its subsidiary Tesmec Automation S.r.l., of a framework agreement that will come into force after prototype successfully approval with a total value of Euro 12 million (Euro 8 million plus Euro 4 million in option) with **Terna Rete Italia S.p.A.**, of Terna Group, that deals with the national electricity grid's operation & maintenance.

Scope of supply are Substation Automation systems for high voltage substations based on SAS platform (ASAT-3). Substation Automation Systems concern devices that ensure protection, command, and control of substation. Each system provided by Tesmec will perform the automation functions needed for control the field devices (such as breakers, disconnectors, etc.) or a whole set of field devices connected to the system by "intelligent" devices (IED - Intelligent Electronic Device) named BCU (Bay Control Unit). Using information and signals acquired (via physical connection or communication protocol) the SCADA (Supervisory Control and Data Acquisition) station will perform automation functions, field devices' control, asset monitoring and interface towards the remote control centre.

Project will be executed in different steps:

- development, production, and validation of a Prototype system.
- development, production, factory acceptance test and onsite erection, installation, commissioning, and acceptance test for each "ASAT-3" system to provide.

Total duration of Contract: 36 months (plus 12 months extension)

Carlo Caccia Dominioni, Energy BU Director, commented as follows: *"I am really satisfied because this project is a further confirmation of the recognition of Tesmec Automation as a player of excellence in Energy Automation business; this allows our Group to successfully carry on its development in the market of innovative technologies for the automation of electricity networks, a business that enjoys considerable growth prospects both, national and international market where we are already a key partner for the main Italian Utilities and where the growth potential is still to be developed."*

**For further information:**
.....**Tesmec S.p.A.**

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<http://investor.tesmec.com/en/Investors/PressReleases>

Tesmec Group

Tesmec Group is active in the design, production and marketing of systems and integrated solutions for the construction, maintenance, and diagnostics of infrastructures (overhead, underground and railway networks) for the transport of energy, data, and materials (oil and derivatives, gas and water), as well as technologies for quarries and surface mining. The Group operates in the following sectors: - Energy. Tesmec Group designs, manufactures, and markets machines and integrated systems for the construction and maintenance of overhead and underground power lines, fibre optic networks (Stringing segment), as well as advanced equipment and systems for the automation, efficiency, management and monitoring of high, medium, and low voltage electrical networks and substations (Energy Automation Segment); - Trencher. Tesmec Group carries out the design, production, sale, and rental of trencher machines functional to four types of activities (excavation and mines, excavations for the installation of pipelines, for the construction of telecommunication and optical fibre infrastructures, excavations for the construction of underground power networks), as well as the provision of specialized excavation services. The trencher machines are rented by the Group both with the operator (hot rental or wet rental) and without the operator (cold rental or dry rental); - Railway. The Group designs, manufactures and markets machines and integrated systems for the installation and maintenance of the railway catenary, devices for the diagnostics of the railway catenary and track, as well as customized machines for special operations on the line.

Born in Italy in 1951 and led by the Chairman and CEO Ambrogio Caccia Dominioni, the Group counts on more than 900 employees and has its production sites in Grassobbio (Bergamo), Endine Gaiano (Bergamo), Sirone (Lecco), Monopoli (Bari) and Bitetto (Bari) in Italy, Alvarado (Texas) in the USA and Durtal in France. It relies on three research and development units in Fidenza (Parma), Padua and Patrica (Frosinone). Listed on the STAR segment of the MTA Market of the Italian Stock Exchange, the Group boasts a global commercial presence through foreign subsidiaries and sales offices in the USA, in South Africa, West Africa, Australia, New Zealand, Russia, Qatar and China.

In its development strategy, the Group intends to consolidate its position as a solution provider in the three abovementioned business areas, by exploiting the trends of energy transition, digitalization, and sustainability.