



Press release

Labomar takes part to the Mid & Small Virtual Summer Conference

Istrana (TV), July 21, 2021. Labomar (<u>AIM Ticker: LBM</u>), nutraceutical company based in Italy with an international business, on July 26 is taking part to the Mid & Small Conference (Summer Edition) organized by Virgilio IR to dialogue with institutional investors, both Italian and International. The event will be held in virtual mode from July 26 to August 5.

CEO and Chairman Walter Bertin, together with the Investor Relation Manager Claudio De Nadai, the CFO Claudio Crespan and the Head of Sales Francesco Da Riva, will comment on the market and the latest company news, such as the recent acquisition of the majority stake of Welcare group.

For additional information about Labomar, presentations and useful materials are available in the "Investor" section of the official website www.labomar.com.

Labomar Profile

Founded by Walter Bertin in Istrana (province of Treviso) in 1998, Labomar is a CDMO (Contract Development and Manufacturing Organization) engaged in the development and production of food supplements, medical devices, foods for special medical purposes and cosmetics for third parties. Its research team creates, develops and manufactures high added-value and innovative content nutraceutical products. Many of the supplements produced by Labomar leverage proprietary technologies which boost the bioavailability of the active ingredients, modulate their gastrointestinal absorption and improve their taste. Over more than 20 years, Labomar has built a business model which sets it apart from its competitors and generates value for all stakeholders, providing a high quality and productivity standard full service. The company boasts a well-structured and cutting-edge research and development department, a commercial team which reacts quickly to market demands and a high level of product differentiation thanks to its proprietary patents and formulas.

Labomar reported in 2020 preliminary consolidated revenues of approx. Euro 61.1 million (at like-for-like exchange rates approx. Euro 61.5 million), up 26.3% (27.2% at like-for-like exchange rates) on 2019. The 2020 figure includes - for the first time - the revenues and margins of the Canadian ImportFab for a full year, acquired in October 2019. Labomar SpA's revenues in 2020 were approx. Euro 51.8 million (+10.2% vs 2019).

Labomar sincerely believes in operating as a business centred on sustainability and the well-being of the individual, the environment and the community. It has therefore amended its By-Laws to become a Benefit company. This new legal status, introduced in Italy in 2016, formalises the decision to develop a responsible, sustainable and transparent development model, which marries operating-earnings objectives with social and environmental aspects.

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