



COMUNICATO STAMPA

Relazioni con i Media

T +39 06 8305 5699
F +39 06 8305 3771
ufficiostampa@enel.com

enel.com

Investor Relations

T +39 06 8305 7975
F +39 06 8305 7940
investor.relations@enel.com

enel.com

ENEL PUBBLICA IL REPORT SUI DATI OPERATIVI DI GRUPPO DEL QUARTO TRIMESTRE E DELL'ANNO 2016

- *Il documento, pubblicato in anticipo rispetto alla divulgazione dei dati economico-finanziari di periodo, si pone l'obiettivo di rafforzare la comunicazione del Gruppo nei confronti della comunità finanziaria, in linea con le best practice dei mercati più evoluti*

Roma, 22 febbraio 2017 – Enel S.p.A. ("Enel") ha pubblicato il "*Quarterly Bulletin*" ("*Report*") relativo al quarto trimestre e all'anno 2016.

I dati operativi del Gruppo inclusi nel *Report* sono presentati tenendo conto dei cambiamenti alla struttura organizzativa adottati l'8 aprile 2016, che hanno introdotto una nuova suddivisione geografica delle attività del Gruppo. Più nel dettaglio, il Gruppo è passato da una matrice a quattro aree geografiche ad una a sei.

La nuova struttura mantiene le Aree "Italia", "Iberia" e "America Latina", mentre la denominazione dell'Area "Europa dell'Est" è stata modificata in "Europa e Nord Africa". Sono inoltre state create le due nuove Aree geografiche "Nord e Centro America" e "Africa Sub-Sahariana e Asia".

Il *Report*, pubblicato in anticipo rispetto all'approvazione da parte del Consiglio di Amministrazione di Enel e alla divulgazione dei dati economico-finanziari contenuti nei documenti contabili periodici, si pone l'obiettivo di rafforzare ulteriormente la trasparenza del Gruppo nei confronti della comunità finanziaria, in linea con le *best practice* dei mercati più evoluti.

Il *Report*, allegato al presente comunicato stampa, è a disposizione del pubblico presso la sede sociale, sul sito internet di Enel (www.enel.com, sezione *Investitori*), e – unitamente al presente comunicato – presso il meccanismo di stoccaggio autorizzato denominato "NIS-Storage" (www.emarketstorage.com).

Tutti i comunicati stampa di Enel sono disponibili anche in versione Smartphone e Tablet. Puoi scaricare la App Enel Corporate su Apple Store e Google Play.

Group net production

Group	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	13,423	20.1%	-9%
Wind	4,654	7.0%	-3%
Other Renewables	2,042	3.1%	12%
Nuclear	5,939	8.9%	-39%
Coal	21,356	32.1%	-1%
CCGT	11,538	17.3%	11%
Oil & Gas	7,678	11.5%	5%
Total	66,628	100%	-5%
Italy	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	3,522	21.4%	5%
Wind	326	2.0%	37%
Other Renewables	1,481	9.0%	-3%
Coal	7,932	48.2%	-11%
CCGT	3,020	18.4%	54%
Oil & Gas	178	1.1%	550%
Total	16,458	100%	3%
Iberia	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	961	4.9%	-19%
Wind	666	3.4%	-41%
Other Renewables	30	0.2%	-41%
Nuclear	5,939	30.6%	-1%
Coal	7,834	40.3%	20%
CCGT	2,339	12.0%	22%
Oil & Gas	1,658	8.5%	8%
Total	19,426	100%	6%
Latam	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	8,359	55.2%	-9%
Wind	700	4.6%	22%
Other Renewables	318	2.1%	292%
Coal	796	5.3%	-3%
CCGT	3,997	26.4%	-11%
Oil & Gas	985	6.5%	-13%
Total	15,154	100%	-7%
Europe & North Africa ¹	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	7	0.1%	-98%
Wind	514	4.2%	16%
Other Renewables	23	0.2%	-36%
Nuclear	-	0.0%	-100%
Coal	4,794	38.7%	-8%
CCGT	2,182	17.6%	11%
Oil & Gas	4,857	39.2%	5%
Total	12,376	100%	-24%
North & Central America ²	4Q 2016		
	GWh	% Weight	Δ yoy
Hydro	574	19.0%	-18%
Wind	2,358	78.1%	0%
Other Renewables	86	2.9%	-31%
Total	3,018	100%	-5%
Sub Saharan Africa & Asia ³	4Q 2016		
	GWh	% Weight	Δ yoy
Wind	91	46.3%	88%
Other Renewables	105	53.7%	n.m.
Total	196	100%	265%

Group	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	60,031	22.9%	-9%
Wind	18,294	7.0%	13%
Other Renewables	7,649	2.9%	7%
Nuclear	33,444	12.8%	-16%
Coal	72,343	27.6%	-16%
CCGT	40,303	15.4%	-1%
Oil & Gas	29,749	11.4%	4%
Total	261,812	100%	-8%
Italy	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	16,052	26.4%	-10%
Wind	1,298	2.1%	16%
Other Renewables	5,954	9.8%	-1%
Coal	28,145	46.2%	-22%
CCGT	8,913	14.6%	25%
Oil & Gas	551	0.9%	40%
Total	60,913	100%	-14%
Iberia	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	7,288	10.1%	7%
Wind	3,422	4.7%	-7%
Other Renewables	167	0.2%	-17%
Nuclear	25,921	35.8%	-1%
Coal	21,336	29.5%	-42%
CCGT	7,425	10.3%	-15%
Oil & Gas	6,764	9.4%	4%
Total	72,323	100%	-13%
Latam	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	32,619	52.5%	-1%
Wind	2,451	3.9%	38%
Other Renewables	827	1.3%	139%
Coal	3,653	5.9%	54%
CCGT	18,029	29.0%	-11%
Oil & Gas	4,586	7.4%	6%
Total	62,165	100%	1%
Europe & North Africa ¹	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	1,235	2.3%	-39%
Wind	1,715	3.2%	-12%
Other Renewables	147	0.3%	-13%
Nuclear	7,523	14.0%	-8%
Coal	19,209	35.8%	0%
CCGT	5,936	11.1%	-29%
Oil & Gas	17,848	33.3%	-8%
Total	53,613	100%	-9%
North & Central America ²	FY 2016		
	GWh	% Weight	Δ yoy
Hydro	2,837	23.1%	16%
Wind	9,007	73.4%	44%
Other Renewables	424	3.5%	-1%
Total	12,268	100%	37%
Sub Saharan Africa & Asia ³	FY 2016		
	GWh	% Weight	Δ yoy
Wind	401	3.3%	44%
Other Renewables	129	1.1%	-1%
Total	530	4%	37%

1. Includes Romania, Russia, Slovakia, Belgium, Greece, Bulgaria. Slovakia is deconsolidated since 29th July 2016.

2. Includes Mexico, Panama, USA, Canada, Guatemala, Costa Rica.

3. Includes South Africa, India.

Group installed capacity

	FY 2016													
	Italy		Iberia		Latam		Europe & North Africa		North & Central America		Sub-Saharan Africa & Asia		Total	
	MW	Δ yoy	MW	Δ yoy	MW	Δ yoy	MW	Δ yoy	MW	Δ yoy	MW	Δ yoy	MW	Δ yoy
Hydro	12,423	16	4,764	-	9,590	188	19	(1,590)	630	(234)	-	-	27,425	(1,620)
Wind	728	8	1,618	1	1,092	224	741	-	2,018	(518)	335	163	6,531	(121)
Other Ren.	858	13	14	(32)	504	318	106	(28)	144	31	323	314	1,950	616
Nuclear	-	-	3,318	-	-	-	-	(1,814)	-	-	-	-	3,318	(1,814)
Coal	6,478	-	5,168	(138)	835	-	3,623	(600)	-	-	-	-	16,103	(738)
CCGT	4,535	(664)	5,445	-	4,311	71	809	(406)	-	-	-	-	15,100	(999)
Oil & Gas	2,739	(2,327)	2,417	-	2,583	(59)	4,512	-	-	-	-	-	12,251	(2,386)
Total	27,760	(2,955)	22,744	(168)	18,915	742	9,810	(4,438)	2,792	(720)	659	477	82,679	(7,062)

Group additional capacity in FY 2016

MW	FY 2016						
	Italy	Iberia	Latam	Europe & North Africa	North & Central America	Sub-Saharan Africa & Asia	Total
Hydro	8	1	142	-	50	-	200
Wind	8	1	224	-	574	163	970
Other Ren.	16	-	318	-	132	314	779
Nuclear	-	-	-	-	-	-	-
Coal	-	-	-	-	-	-	-
CCGT	-	-	-	-	-	-	-
Oil & Gas	-	-	-	-	-	-	-
Total	32	2	684	-	755	477	1,949

Global Infrastructure & Network

Electricity distributed (TWh)	9M 2016	FY 2016	FY 2015
Italy	167.3	223.5	227.1
Iberia	82.3	109.1	107.1
Latam	59.1	78.5	78.5
Europe & North Africa	11.1	14.9	14.6
Total	319.7	426.0	427.4

End users (mn) ¹	9M 2016	FY 2016	FY 2015
Italy	31.6	31.5	31.6
Iberia	12	12.0	11.9
Latam	15.5	15.9	15.2
Europe & North Africa	2.8	2.8	2.7
Total	61.8	62.2	61.5

Retail

Energy sold (TWh)	9M 2016	FY 2016	FY 2015
Italy	70.1	94.1	88.0
Iberia	70.7	93.5	92.9
Latam	48.1	63.1	63.4
Europe & North Africa	9.8	12.3	15.8
Total	198.7	263.1	260.1

Power customers (mn)	9M 2016	FY 2016	FY 2015
Italy	26.7	26.7	26.9
Iberia	11	11.0	11.1
Latam	15.5	15.9	15.2
Europe & North Africa	2.7	2.7	2.7
Total	55.9	56.4	56.0

Gas sold (bmc)	9M 2016	FY 2016	FY 2015
Italy	3.1	4.6	4.1
Iberia	4.3	6.0	5.3
Total	7.4	10.5	9.4

Gas customers (mn)	9M 2016	FY 2016	FY 2015
Italy	3.9	4.0	3.8
Iberia	1.5	1.5	1.5
Total	5.4	5.5	5.2

Income statement & balance sheet

€ mn	9M 2016	9M 2015	Δ yoy
Revenues	51,459	55,998	-8%
Reported EBITDA*	12,010	12,161	-1%
Ordinary EBITDA*	11,896	11,888	0%
Reported EBIT*	7,689	6,308	22%
Ordinary EBIT*	7,666	7,640	0%
Rep. Group net income*	2,757	2,089	32%
Group net ord. income*	2,700	2,641	2%
EPS (€)	0.28	0.22	27%
FFO ¹	6,766	5,199	30%
Total assets	152,846	161,179 ²	-5%
Assets held for sale*	170	6,854 ²	-98%
Shareholder's equity	53,427	51,751 ²	3%
Liabilities held for sale	95	5,364 ²	-98%
Financial net debt	36,821	37,545 ²	-2%
FFO/Net debt*	30% ³	25% ²	+5 p.p.
Net debt*/Ebitda	2.4x ³	2.5x ²	-
Capex ⁴	5,504	5,080	8%
- Growth	3,682	2,036	81%
- Maintenance	1,822	3,044	-40%

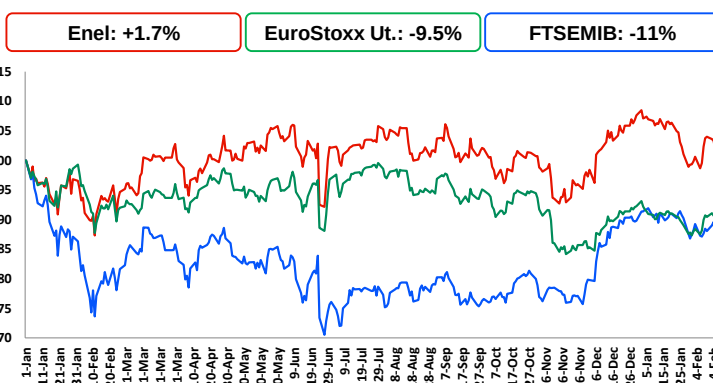
Dividends⁵

€/share	2016		2015	
	Amount	Δ yoy	Amount	Δ yoy
Pay-out	60%	+5 p.p.	55%	+10 p.p.
DPS	0.18	13%	0.16	14%

Valuation data⁶

	31/12/2016	31/12/2015	Δ yoy
Share Price (€)	4.188	3.892	7.6%
P/E	13.1	12.4	5.9%
EV/EBITDA	7.4	7.4	0.8%
Dividend Yield	4.3%	4.1%	4.5%

Stock performance (1/01/2016 – 15/02/2017)⁵



*Alternative performance indicators not envisaged in the IFRS-EU accounting standards are intended to facilitate the assessment of the Group's performance and financial position. Please refer to the press releases dated November 10th, 2016 (for the third quarter 2016) and 13th November 2015 (for the third quarter 2015) for the definition of these indicators.

1. FFO: funds from operations after Δ WC and provisions
2. As of 31st December 2015
3. FFO and EBITDA are LTM, net debt as of 30th September 2016
4. Includes assets held for sale related to Slovenske Elektrarne
5. 2016 ex-dividend date 23.01.2017 for the interim dividend (0.09 €/sh), next ex-dividend date 24.07.2017
6. Bloomberg / brokers consensus

Rating⁶

	S&P		Fitch		Moody's	
	Rating	Outlook	Rating	Outlook	Rating	Outlook
Enel	BBB	STABLE	BBB+	STABLE	Baa2	STABLE
Endesa	BBB	STABLE	BBB+	STABLE	WR	-
Enel Americas	BBB	NEG	BBB	STABLE	Baa3	STABLE
Enel Chile	BBB+	STABLE	-	-	-	-
Ampla (Brazil)	BB	NEG	-	-	-	-
Cochòn (Argentina)	-	-	-	-	B3	STABLE
Emgesa (Colombia)	BBB	NEG	BBB	STABLE	-	-
Enel Russia	-	-	BB+	STABLE	Ba3	NEG
Italy	BBB-u	STABLE	BBB+	NEG	Baa2	NEG
Spain	BBB+	STABLE	BBB+	STABLE	Baa2	STABLE
Chile	AA-	NEG	A+	NEG	Aa3	STABLE
Brazil	BB	NEG	BB	NEG	Ba2	NEG
Argentina	B-	STABLE	WD	STABLE	B3	STABLE
Colombia	BBB	NEG	BBB	NEG	Baa2	STABLE
Russia	BB+	STABLE	BBB-	STABLE	Ba1	NEG

Focus on Italy

Italy energy balance¹

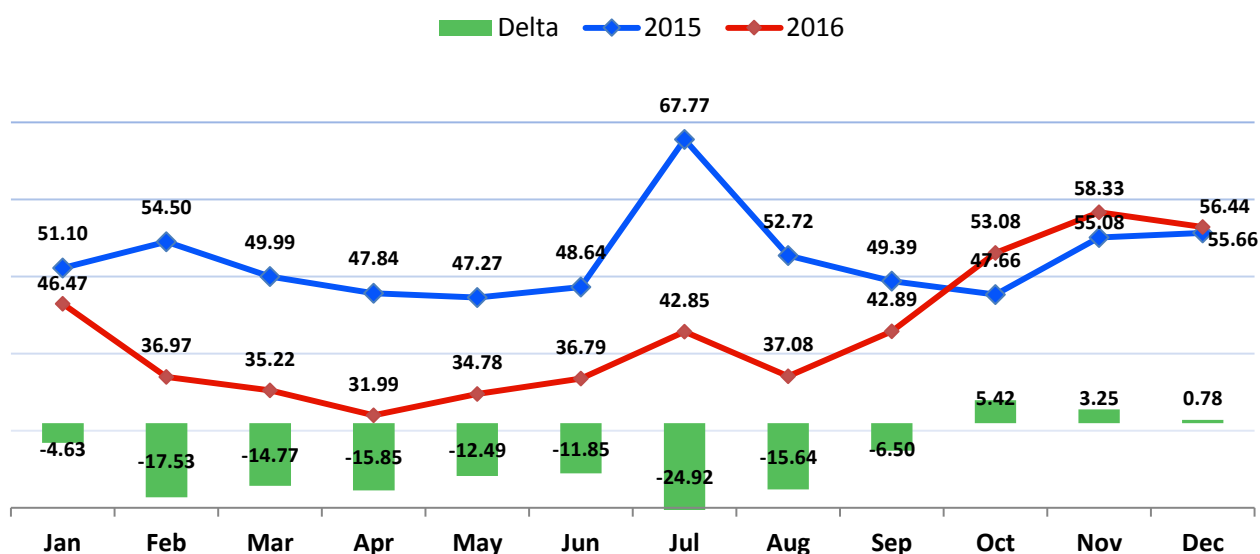
GWh	FY 2016	FY 2015	Δ yoy
Hydro	42,323	46,451	-8.9%
Thermo	187,461	182,861	2.5%
- Biomass	18,065	17,930	0.8%
Geothermal	5,865	5,824	0.7%
Wind	17,455	14,705	18.7%
PV	22,545	22,587	-0.2%
Total net production	275,649	272,428	1.2%
Import	43,181	50,848	-15.1%
Export	6,155	4,470	37.7%
Net import	37,026	46,378	-20.2%
Pumped storage	2,424	1,909	27.0%
Electricity demand	310,251	316,897	-2.1%

Enel Italian retail business

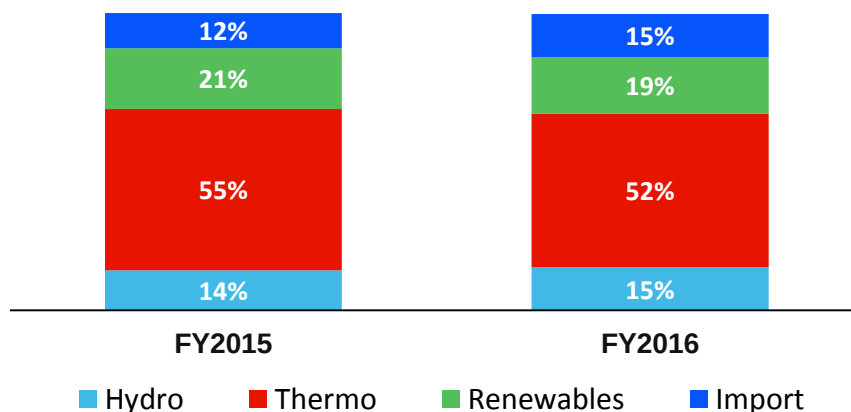
Energy Sold (TWh)	9M 2016	FY 2016	FY 2015
Regulated Market	34.4	45.8	49.4
Free Market	35.7	48.3	38.7
Total	70.1	94.1	88.0

Power customers (mn)	9M 2016	FY 2016	FY 2015
Regulated Market	19.8	19.6	20.6
Free Market	6.9	7.1	6.4
Total	26.7	26.7	26.9

Pool Price (€/MWh)²



Power supply: breakdown by sources^{1,3}



1. Source: Terna

2. Source: GME

3. Net of own consumption and pumped storage. Renewables includes Biomass. Source TERNIA.

**ESG:
Enel ranking¹**

**Dow Jones
Sustainability Indices**
In Collaboration with RobecoSAM

Since 2004
Score **84/100**



Since 2002
Score **4.7/5**



FTSE4Good



Since 2005
Performance **A** - Disclosure **100/100**

Since 2014
Environment **53.32** – Social **90.72** – Gov. **88.93**



Since 2013
Maintenance



Since 2007

1. As of 31st December 2016

Corporate events

SIGNIFICANT EVENTS: https://www.enel.com/content/dam/enel-common/press/en/1666746-1_PDF-1.pdf

March 16th, 2017: consolidated financial statements at December 31st, 2016

May 4th, 2017: Annual General Meeting

May 11th, 2017: interim financial report at March 31st, 2017

July 27th, 2017: half year financial report at June 30th, 2017

November 8th, 2017: interim financial report at September 30th, 2017.

PRESS RELEASES ²: <https://www.enel.com/en/media/press-releases.economico.html>

February 14, 2016 - [ENEL CLOSES ACQUISITION OF BRAZILIAN DISTRIBUTION COMPANY CELG](#)

February 9, 2016 - [ENEL PRESENTS PRELIMINARY CONSOLIDATED RESULTS FOR 2016. ORDINARY EBITDA INCREASES THANKS TO IMPROVED MARGINS IN LATIN AMERICA AND IN RETAIL MARKETS IN ITALY AND SPAIN](#)

January 23, 2016 - [2017 CALENDAR OF CORPORATE EVENTS](#)

January 9, 2016 - [ENEL GROUP LAUNCHES ITS FIRST GREEN BOND TOTALLING 1,250 MILLION EUROS ON EUROPEAN MARKET](#)

December 23, 2016 - [ENEL CONFIRMED WINNER IN TENDER FOR PRIVATISATION OF BRAZILIAN DISTRIBUTION COMPANY CELG](#)

December 20, 2016 - [OPEN FIBER COMPLETES ACQUISITION OF METROWEB](#)

December 15, 2016 - [ENEL GROUP AND GE ENERGY FINANCIAL SERVICES TURN U.S. PARTNERSHIP EGPNA REP INTO JOINT VENTURE](#)

November 30, 2016 - [ENEL PRESENTS BEST OFFER IN TENDER FOR PRIVATISATION OF BRAZILIAN DISTRIBUTION COMPANY CELG](#)

November 22, 2016 - [ENEL GROUP PRESENTS 2017-2019 ENHANCED STRATEGIC PLAN, FOCUSED ON DIGITISATION AND CUSTOMERS](#)

November 21, 2016 - [ENEL GROUP AND GE ENERGY FINANCIAL SERVICES SIGN LETTER AGREEMENT TO TURN U.S. PARTNERSHIP EGPNA REP INTO JOINT VENTURE](#)

November 16, 2016 - [ENEL: MERGER OF ENDESA AMERICAS AND CHILECTRA AMERICAS INTO ENERSIS AMERICAS TO TAKE EFFECT AS OF DECEMBER 1ST, 2016](#)

November 10, 2016 - [ENEL GROUP'S NET INCOME UP 32% IN 9M 2016, INTERIM DIVIDEND POLICY LAUNCHED](#)

October 31, 2016 - [MERGER BETWEEN ENDESA AMERICAS AND CHILECTRA AMERICAS INTO ENERSIS AMERICAS NEARING CONCLUSION](#)

October 25, 2016 - [ENEL PUBLISHES 2016 THIRD QUARTER AND NINE MONTHS GROUP OPERATING DATA REPORT](#)

2. Price sensitive only

Disclaimer

This document contains certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Enel S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Enel S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and availability of fuel and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Enel S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. The information contained in this presentation does not purport to be comprehensive and has not been independently verified by any independent third party.

This presentation does not constitute a recommendation regarding the securities of the Company. This presentation does not contain an offer to sell or a solicitation of any offer to buy any securities issued by Enel S.p.A. or any of its subsidiaries.

Pursuant to art. 154-bis, paragraph 2, of the Italian Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Alberto De Paoli, declares that the accounting information contained herein correspond to document results, books and accounting records.