



FCA posted another strong monthly performance in Europe, with September sales up 14.2% to 90,900 vehicles, significantly outperforming the industry average increase of 7.3%. For the nine months year-to-date, unit sales totaled 768,000 vehicles, a year-over-year increase of 15.3% compared with 7.7% for the industry. All brands contributed to the September increase and outperformed the industry average. Sales were up 39.0% for Alfa Romeo, 21.0% for Jeep, 14.7% for Lancia and 10.8% for Fiat. The Fiat 500 and Panda continued to dominate the European A segment with a combined share of nearly 30.0%. The Fiat 500L, leader in its segment for the past 2 years, posted a 26.0% segment share for the year-to-date. The Fiat 500X, consistently among the top five in its segment, posted a 65.8% increase for the year-to-date. The Lancia Ypsilon continued as leader in the Italian B segment, with sales up 16.7% over September a year ago. Jeep maintained its momentum, with the Renegade posting a 22.1% increase for the year-to-date. Alfa Romeo also posted a strong monthly sales increase with the added contribution of the all-new Giulia.

In September, **FCA** posted another strong monthly performance in Europe (EU28+EFTA), significantly outperforming the industry average. In fact, September sales totaled nearly 90,900 units, an increase of 14.2% year-over-year versus 7.3% for the industry. Market share was 40 basis points higher at 6.1%. For the nine months year-to-date, sales were up 15.3% (+7.7% for the industry) to nearly 768,000 vehicles and market share was 40 basis points higher at 6.6%.

For both September and the nine months year-to-date, FCA outperformed the industry in all major European markets. September sales were up 20.8% in Italy (+20.3% year-to-date), 29.4% in Germany (+10.4% year-to-date), 8.4% in France (+11.3% year-to-date) and 37.2% in Spain (+24.4% year-to-date).

Fiat brand posted a 10.8% increase in European sales in September, with more than 67,000 vehicles sold. Market share was 20 basis points higher at 4.5%.

For the year-to-date, brand sales were up 15.4% to nearly 580,700 vehicles and share was 5.0% (+30 bps).

In September, the brand posted increases of 16.0% in Italy, 35.9% in Germany, 2.3% in France and 35.5% in Spain. For the year-to-date, sales were up 19.7% in Italy, 12.1% in Germany, 14.0% in France and 27.0% in Spain.

The brand remained the undisputed leader in the European A segment with the 500 and Panda ranking first and second for both September and the year-to-date. So far in 2016, the two models hold a combined 29.5% segment share, with sales of the 500 up 2.4% over the same period in 2015 and sales of the Panda up 12.0%. The 500L ranked number one in its segment for both September and the year-to-date. With nearly 66,000 vehicles sold so far this year, the 500L holds a 26.0% segment share. The 500X continued as one of the best selling models in its segment, with sales up 10.5% to 9,700 vehicles in September and 65.8% to 83,000 vehicles for the year-to-date. Sales of the Fiat Tipo family continued to increase and the Fiat 124 spider was among the top five in its segment with a 10.0% share.

Lancia/Chrysler posted sales of 5,400 vehicles (+14.7%) in September and 52,800 vehicles (+9.2%) for the year-to-date, with share 10 basis points higher at 0.5%. In Italy, Lancia's primary market, sales were up 18.4% in September and 18.0% year-to-date.

The Lancia Ypsilon continued to lead the B segment in Italy with September sales increasing 16.7%.

Alfa Romeo posted sales of nearly 7,000 vehicles in September (+39.0%), with market share 10 basis points higher at 0.5%.

For the year-to-date, brand sales totaled 48,500 vehicles (+11.5%) and market share was 0.4%.

Sales were up in nearly all major markets, increasing 47.3% in September in Italy (+14.4% year-to-date), 110.4% in Germany (+26.1% year-to-date), 39.7% in France (+7.4% year-to-date) and 68.9% in Spain (11.1% year-to-date).

Those results reflected the performance of the Giulietta (+3.1% year-to-date) and the all-new Giulia, which has been registering rapid growth in all major European markets.

Jeep posted another strong sales month with nearly 10,400 vehicles sold in September (+21.0%) and market share was 10 basis points higher at 0.7%. Year-to-date, sales were up 22.1% to nearly 80,300 vehicles and market share was 10 basis points higher at 0.7%.

The brand posted increases in nearly all major European markets, significantly outperforming the industry average. Sales were up 46.1% in September in Italy (+37.7% year-to-date), 18.8% in the UK (best sales month ever; +39.7% year-to-date), 36.8% in France (+18.1% year-to-date) and 43.3% in Spain (34.0% year-to-date).

Those results were driven by the continued strong performance of the Jeep Renegade, which has established itself firmly among the leaders in its segment. The Renegade posted sales of around 7,600 units in September, representing a 41.7% year-over-year increase.

For **Maserati**, the Group's luxury brand, European sales totaled 927 vehicles in September and 5,459 for the year-to-date.

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For further information:

+39.011.0063088

mediarelations@fcagroup.com

www.fcagroup.com