



KT&PARTNERS

Unique Financial Markets Advisor

Operazioni



Aree di attività

Un approccio integrato e sinergico per l'accesso ai mercati dei capitali



boutique di advisory fondata nel 2010 per la consulenza in:

Investment Banking

- IPO
- M&A
- IPO Equity Research
- Debt Advisory

Target: società private

Capital Markets

- Equity Research
- Investor Relations
- Market Profiling
- Eventi

Target: società quotate

Sostenibilità

in partnership con Advisory s.r.l.s

- Governance
- Bilancio sostenibilità/DNF
- Modelli 231/2001
- Società Benefit

Target: società quotate e private



Dal 2012 partner di Borsa Italiana.

Dal 2020 partner del programma Elite e di AssoNext

KT&Partners opera attraverso linee di business che garantiscono un approccio integrato e sinergico per le aziende che intendono accedere ai mercati dei capitali, sia di rischio che di debito

1. Operazioni di IPO e IPO Equity Research

1. Track Record in operazioni di IPO e IPO Equity Research

ADVENTURE
s.p.a.

IPO on EGM Market

Capital Raised: **€5.5mn**

KT&PARTNERS
as
IPO Research Provider
August 2024

SOGES
GROUP

IPO on EGM Market

Capital Raised: **€2.7mn**

KT&PARTNERS
as
IPO Research Provider
June 2024

mare
group

IPO on EGM Market

Capital Raised: **€7.2mn**

KT&PARTNERS
as
IPO Research Provider
May 2024

CLOUDIA
RESEARCH

IPO on EGM Market

Capital Raised: **€4.0mn**

KT&PARTNERS
as
IPO Research Provider
December 2023

EMMA VILLAS

IPO on EGM Market

Capital Raised: **€3.5mn**

KT&PARTNERS
as
Financial Advisor
September 2023

ESF
Way Forward.

IPO on EGM Market

Capital Raised: **€11.8mn**

KT&PARTNERS
as
Financial Advisor
September 2023

REDFISH
LONGTERM CAPITAL

IPO on EGM Market

Capital Raised: **€4.5mn**

KT&PARTNERS
as
IPO Research Provider
June 2023

creactives
AI FOR THE SUPPLY CHAIN

IPO on EGM-Pro Market

Capital Raised: **€1.0mn**

KT&PARTNERS
as
IPO Research Provider
March 2023

YOLO
ON DEMAND INSURANCE

IPO on EGM Market

Capital Raised: **€10.0mn**

KT&PARTNERS
as
IPO Research Provider
August 2022

Erfo
LABORATORIO FARMACEUTICO

IPO on EGM Market

Capital Raised: **€3.5mn**

KT&PARTNERS
as
IPO Research Provider
June 2022

lindbergh

IPO on EGM Market

Capital Raised: **€4.5mn**

KT&PARTNERS
as
Financial Advisor
December 2021

1. Track Record in operazioni di IPO e IPO Equity Research

TAKE OFF
THE OUTLET COMPANY

IPO on EGM Market

Capital Raised: **€12.5mn**

KT&PARTNERS

as
IPO Research Provider
November 2021

**COMPAGNA
DEI CARAIBI**

IPO on AIM ITALIA Market

Capital Raised: **€13.8mn**

KT&PARTNERS

as
IPO Research Provider
July 2021

MT
MT Sim SpA

IPO on AIM ITALIA Market

Capital Raised: **€2.4mn**

KT&PARTNERS

as
IPO Research Provider
December 2020

Osai
automation systems

IPO on AIM ITALIA Market

Capital Raised: **€7.75mn**

KT&PARTNERS

as
IPO Research Provider
November 2020

GISMONDI

IPO on AIM ITALIA Market

Capital Raised: **€5.0mn**

KT&PARTNERS

as
IPO Research Provider
December 2019

CYBEROO

IPO on AIM ITALIA Market

Capital Raised: **€7.2mn**

KT&PARTNERS

as
IPO Research Provider
October 2019

**shedirpharma
group**

IPO on AIM ITALIA Market
Capital Raised: **€11.5mn**

KT&PARTNERS
as
IPO Research Provider
July 2019

MAPS
SHARING KNOWLEDGE

IPO on AIM ITALIA Market
Capital Raised: **€3.5mn**

KT&PARTNERS
as
IPO Research Provider
March 2019

PORTOBELLO
mercati di qualità

IPO on AIM ITALIA Market
Capital Raised: **€2.0mn**

KT&PARTNERS
as
Financial Advisor
July 2018

MONNALISA

IPO on AIM ITALIA Market
Capital Raised: **€18.5mn**

KT&PARTNERS
as
Financial Advisor
July 2018

INTRED
TELECOMUNICAZIONI

IPO on AIM ITALIA Market
Capital Raised: **€10mn**

KT&PARTNERS
as
Financial Advisor
July 2018

giglio
GROUP S.p.A.

Translisting to STAR Segment
of Italian Stock Exchange

KT&PARTNERS
as
Financial Advisor
March 2018

1. Track Record in operazioni di IPO e IPO Equity Research

**FINLOGIC®**
Labelling & Barcode Solutions

IPO on AIM ITALIA Market
Capital Raised: **€6.3mn**

KT&PARTNERS
as
Financial Advisor
June 2017

**TPS GROUP**

IPO on AIM ITALIA Market
Capital Raised: **€2.9mn**

KT&PARTNERS
as
Financial Advisor
March 2017

**NEO DECOR TECH**

IPO on AIM ITALIA Market
Capital Raised: **€14.2mn**

KT&PARTNERS
as
IPO Research Provider
September 2017

**GIGLIO GROUP S.p.A.**

IPO on AIM ITALIA Market
Capital Raised: **€6.0mn**

KT&PARTNERS
as
Financial Advisor
August 2015

**GAMBERO ROSSO**

IPO on AIM ITALIA Market
Capital Raised: **€7.1mn**

KT&PARTNERS
as
IPO Research Provider
November 2015

**BOMI GROUP**
Handling health with care

IPO on AIM ITALIA Market
Capital Raised: **€12.1mn**

KT&PARTNERS
as
IPO Research Provider
June 2015

**GRUPPO DIGITOUCHE**

IPO on AIM ITALIA Market
Capital Raised: **€11.9mn**

KT&PARTNERS
as
IPO Research Provider
March 2015

**QGO**

IPO on AIM ITALIA Market
Capital Raised: **€5.0mn**

KT&PARTNERS
as
IPO Research Provider
August 2014

**TECH-VALUE®**
adding value to engineering departments

IPO on AIM ITALIA Market
Capital Raised: **€1.7mn**

KT&PARTNERS
as
IPO Research Provider
August 2014

**LMG LUCISANO MEDIA GROUP**

IPO on AIM ITALIA Market
Capital Raised: **€6.4mn**

KT&PARTNERS
as
IPO Research Provider
July 2014

**LEONE FILM GROUP**

IPO on AIM ITALIA Market
Capital Raised: **€16.1mn**

KT&PARTNERS
as
IPO Research Provider
December 2013

**B&C SPEAKERS®**

TRANSFER from MTA Market to
the STAR Segment

KT&PARTNERS
as
Financial Advisor
September 2013

2. Aucap e Operazioni di M&A

2. Track Record in Aucap e Operazioni di M&A

SG COMPANY
SOCIETA' BENEFIT SPA

Acquired a 52.5% stake in

KNOBS
turn up innovation

KT&PARTNERS
as
Sell-Side Financial Advisor
July 2024

SG COMPANY
SOCIETA' BENEFIT SPA

Acquired a 51% stake in

KLEIN RUSSO
A CREATIVE COMMUNITY

KT&PARTNERS
as
Sell-Side Financial Advisor
July 2024

BRAVOSAVINGSNETWORK

Acquired

BOONCY

KT&PARTNERS
as
Buy-Side Financial Advisor
June 2024

BRAVOSAVINGSNETWORK

Acquired

CheBuoni.it

KT&PARTNERS
as
Buy-Side Financial Advisor
November 2023

B&C SPEAKERS

Acquired

EMINENCE
The Art and Science of Sound

KT&PARTNERS
as
Buy-Side Financial Advisor
September 2023

ITAL CER GROUP

Acquired

FONDovalle

KT&PARTNERS
as
Buy-Side Financial Advisor
October 2022

FARMACOSMO

Acquisition of 97% of the share capital
of Vin.Cl. S.r.l. as owner of
ProfumeriaWeb Portal

ProfumeriaWeb

KT&PARTNERS
as
Sell-Side Financial Advisor
September 2022

glickon

Series A Investment round

Capital Raised: **€3.0mn**
from Sinergia Venture Fund of Synergo Capital SGR
SYNERGO CAPITAL

KT&PARTNERS
as
Financial Advisor
May 2022

Xenon Private Equity

Entry of Xenon Private Equity Small Cap
with a 49% stake in the share capital of
WeBravo (Bravo Savings Network)

BRAVO SAVINGS NETWORK

KT&PARTNERS
as
Sell-Side Financial Advisor
March 2022

77 AGENCY

Merged into

JAKALA
DATA DRIVEN PERFORMANCE

KT&PARTNERS
as
Financial Advisor of 77Agency
April 2020

FINLOGIC
Labelling & Barcode Solutions

Acquired

STAF

KT&PARTNERS
as
Buy-side Financial Advisor
December 2019

2. Track Record in Aucap e Operazioni di M&A

 NUO CAPITAL

Acquired
a 30% stake in


KT&PARTNERS
as
Buy-side Financial Advisor
December 2019

 glickon

FUND RAISING
Capital Raised: €1.35mn

KT&PARTNERS
as
Financial Advisor
December 2019

 ASSITECA
CONSULTATIVE BROKER

Acquired


KT&PARTNERS
as
Buy-side Financial Advisor
July 2019

 GoldBet

Acquired by


KT&PARTNERS
as
Sell-side Financial Advisor
October 2018

 fullSystem

DISPOSAL of the MOROCCAN
BRANCH
Buyer


KT&PARTNERS
as
Sell-side Financial Advisor
June 2018

 WIDE GROUP
More than Coverage

Acquired
 SIBAS
BROKER DI ASSICURAZIONI

KT&PARTNERS
as
Financial Advisor
of the transaction
December 2017

 B&C SPEAKERS®

Acquired
 18 SOUND
PROFESSIONAL LOUDSPEAKERS

KT&PARTNERS
as
Financial Advisor
of B&C Speakers
December 2017

 FINLOGIC®
Labelling & Barcode Solutions

ACQUISITION of a 10,28% STAKE
by
HYDRA SPA

KT&PARTNERS
as
Financial Advisor
July 2017

 LEONE FILM GROUP

Acquisition of 4.30% stake
by
SOFIA HOLDING SPA

Financial Advisor
KT&PARTNERS
as
Financial Advisor
April 2017

 →14
NEXT FOURTEEN
IN DATA WE TRUST

FUND RAISING
Capital Raised: €4.5mn

KT&PARTNERS
as
Financial Advisor
March 2016

3. Operazioni di Debt Advisory

3. Track record in Operazioni di Debt Advisory

COMPANY IN THE INDUSTRIAL PRODUCTS & SERVICES SECTOR

Guaranteed Loan Financing

Amount issued: **€2mn**

KT&PARTNERS
as
Debt Financing Arranger
May 2023

NET INSURANCE

CONVERTIBLE BOND ISSUANCE

Capital Raised: **€5mn**

KT&PARTNERS
as
Financial Advisor of the Issuer
December 2020

tps GROUP

FUND RAISING

Capital Raised: **€5mn**

KT&PARTNERS
as
Financial Advisor
December 2018

Saxa Gres Società per Azioni

BOND PLACEMENT

Volume: **€75mn**

KT&PARTNERS
as
Placement Partner
July 2018

ACM ATLAS CAPITAL MARKETS

CONVERTIBLE BONDS PLACEMENT

issued by
PRIMI SUI MOTORI SPA

Volume: **€3.5mn**

KT&PARTNERS
as
Financial Advisor
July 2017

primi sui motori

MINIBOND ISSUANCE

Capital Raised: **€3.0mn**

KT&PARTNERS
as
Financial Advisor
July 2013

Per contattarci

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