



KT&P PARTNERS

Unique Financial Markets Advisor

Operazioni

Via Della Posta 10 - Piazza degli Affari 20123, Milano

Aree di attività

Un approccio integrato e sinergico per l'accesso ai mercati dei capitali

KT&PPARTNERS

boutique di advisory fondata nel 2010 per la consulenza in:

Investment Banking

- IPO
- M&A
- IPO Equity Research
- Debt Advisory

**Target: società
private**

Capital Markets

- Equity Research
- Investor Relations
- Market Profiling
- Eventi

**Target: società
quotate**

Sostenibilità

in partnership con Advisory s.r.l.s

- Governance
- Bilancio
sostenibilità/DNF
- Modelli 231/2001
- Società Benefit

**Target: società
quotate e private**



Dal 2012 partner di Borsa Italiana.

**Dal 2020 partner del
programma Elite e di
AssoNext**

KT&Partners opera attraverso linee di business che garantiscono un approccio integrato e sinergico per le aziende che intendono accedere ai mercati dei capitali, sia di rischio che di debito

1. Operazioni di IPO e IPO Equity Research

1. Track Record in operazioni di IPO e IPO Equity Research

ADVENTURE
S.p.A.

IPO on EGM Market

Capital Raised: **€5.5mn**

KT&PPARTNERS

as
IPO Research Provider

August 2024

SOGES
GROUP

IPO on EGM Market

Capital Raised: **€2.7mn**

KT&PPARTNERS

as
IPO Research Provider

June 2024

mare
group

IPO on EGM Market

Capital Raised: **€7.2mn**

KT&PPARTNERS

as
IPO Research Provider

May 2024

CLOUDIA
RESEARCH

IPO on EGM Market

Capital Raised: **€4.0mn**

KT&PPARTNERS

as
IPO Research Provider

December 2023

EMMA VILLAS

IPO on EGM Market

Capital Raised: **€3.5mn**

KT&PPARTNERS

as
Financial Advisor

September 2023

ESF
Way Forward.

IPO on EGM Market

Capital Raised: **€11.8mn**

KT&PPARTNERS

as
Financial Advisor

September 2023

REDFISH
LONGTERM CAPITAL

IPO on EGM Market

Capital Raised: **€4.5mn**

KT&PPARTNERS

as
IPO Research Provider

June 2023

creactives
AI FOR THE SUPPLY CHAIN

IPO on EGM-Pro Market

Capital Raised: **€1.0mn**

KT&PPARTNERS

as
IPO Research Provider

March 2023

YOLO
ON DEMAND INSURANCE

IPO on EGM Market

Capital Raised: **€10.0mn**

KT&PPARTNERS

as
IPO Research Provider

August 2022

Erfo LABORATORIO
FARMACOTECNOLOGIA

IPO on EGM Market

Capital Raised: **€3.5mn**

KT&PPARTNERS

as
IPO Research Provider

June 2022

lindbergh

IPO on EGM Market













Capital Raised: **€4.5mn**

KT&PPARTNERS













as
Financial Advisor

December 2021

1. Track Record in operazioni di IPO e IPO Equity Research

 <p>IPO on EGM Market Capital Raised: €12.5mn</p> <p>KT&PARTNERS as IPO Research Provider November 2021</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €13.8mn</p> <p>KT&PARTNERS as IPO Research Provider July 2021</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €2.4mn</p> <p>KT&PARTNERS as IPO Research Provider December 2020</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €7.75mn</p> <p>KT&PARTNERS as IPO Research Provider November 2020</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €5.0mn</p> <p>KT&PARTNERS as IPO Research Provider December 2019</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €7.2mn</p> <p>KT&PARTNERS as IPO Research Provider October 2019</p>
 <p>IPO on AIM ITALIA Market Capital Raised: €11.5mn</p> <p>KT&PARTNERS as IPO Research Provider July 2019</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €3.5mn</p> <p>KT&PARTNERS as IPO Research Provider March 2019</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €2.0mn</p> <p>KT&PARTNERS as Financial Advisor July 2018</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €18.5mn</p> <p>KT&PARTNERS as Financial Advisor July 2018</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €10mn</p> <p>KT&PARTNERS as Financial Advisor July 2018</p>	 <p>Translating to STAR Segment of Italian Stock Exchange</p> <p>KT&PARTNERS as Financial Advisor March 2018</p>

1. Track Record in operazioni di IPO e IPO Equity Research

 <p>IPO on AIM ITALIA Market Capital Raised: €6.3mn</p> <p>KT&PARTNERS as Financial Advisor June 2017</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €2.9mn</p> <p>KT&PARTNERS as Financial Advisor March 2017</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €14.2mn</p> <p>KT&PARTNERS as IPO Research Provider September 2017</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €6.0mn</p> <p>KT&PARTNERS as Financial Advisor August 2015</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €7.1mn</p> <p>KT&PARTNERS as IPO Research Provider November 2015</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €12.1mn</p> <p>KT&PARTNERS as IPO Research Provider June 2015</p>
 <p>IPO on AIM ITALIA Market Capital Raised: €11.9mn</p> <p>KT&PARTNERS as IPO Research Provider March 2015</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €5.0mn</p> <p>KT&PARTNERS as IPO Research Provider August 2014</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €1.7mn</p> <p>KT&PARTNERS as IPO Research Provider August 2014</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €6.4mn</p> <p>KT&PARTNERS as IPO Research Provider July 2014</p>	 <p>IPO on AIM ITALIA Market Capital Raised: €16.1mn</p> <p>KT&PARTNERS as IPO Research Provider December 2013</p>	 <p>TRANSFER from MTA Market to the STAR Segment</p> <p>KT&PARTNERS as Financial Advisor September 2013</p>

2. Aucap e Operazioni di M&A

2. Track Record in Aucap e Operazioni di M&A

SG COMPANY
SOCIETÀ BENEFIT S.p.A.

Acquired a 52.5% stake in

KNOBS
turn up innovation

KT&P PARTNERS
as
Sell-Side Financial Advisor
July 2024

SG COMPANY
SOCIETÀ BENEFIT S.p.A.

Acquired a 51% stake in

KLEIN RUSSO
A CREATIVE COMMUNITY

KT&P PARTNERS
as
Sell-Side Financial Advisor
July 2024

BRAVO SAVINGS NETWORK

Acquired

BOONCY

KT&P PARTNERS
as
Buy-Side Financial Advisor
June 2024

BRAVO SAVINGS NETWORK

Acquired

CheBuoni.it

KT&P PARTNERS
as
Buy-Side Financial Advisor
November 2023

B&C SPEAKERS

Acquired

EMINENCE
The Art and Science of Sound

KT&P PARTNERS
as
Buy-Side Financial Advisor
September 2023

ITALCER GROUP

Acquired

FONDOVALLE

KT&P PARTNERS
as
Buy-Side Financial Advisor
October 2022

FARMACOSMO+

Acquisition of 97% of the share capital of Vin.Ci. S.r.l. as owner of ProfumeriaWeb Portal

ProfumeriaWeb

KT&P PARTNERS
as
Sell-Side Financial Advisor
September 2022

glickon

Series A Investment round

Capital Raised: €3.0mn
from Sinergia Venture Fund of Synergo Capital SGR
SYNERGO CAPITAL

KT&P PARTNERS
as
Financial Advisor
May 2022

Xenon Private Equity

Entry of Xenon Private Equity Small Cap with a 49% stake in the share capital of WeBravo (Bravo Savings Network)

BRAVO SAVINGS NETWORK

KT&P PARTNERS
as
Sell-Side Financial Advisor
March 2022

7 AGENCY

Merged into

JAKALA
DATA DRIVEN PERFORMANCE

KT&P PARTNERS
as
Financial Advisor of 77Agency
April 2020



FINLOGIC
Labelling & Barcode Solutions


Acquired

STAF

KT&P PARTNERS
as
Buy-side Financial Advisor
December 2019

2. Track Record in Aucap e Operazioni di M&A


Acquired
a 30% stake in

LUDOVICO MARTELLI
KT&PARTNERS
as
Buy-side Financial Advisor
December 2019


FUND RAISING
Capital Raised: €1.35mn
KT&PARTNERS
as
Financial Advisor
December 2019


Acquired

KT&PARTNERS
as
Buy-side Financial Advisor
July 2019




Acquired by
GRUPPO **Gamenet**
KT&PARTNERS
as
Sell-side Financial Advisor
October 2018


DISPOSAL of the MOROCCAN
BRANCH
Buyer

KT&PARTNERS
as
Sell-side Financial Advisor
June 2018



Acquired

KT&PARTNERS
as
Financial Advisor
of the transaction
December 2017


Acquired

KT&PARTNERS
as
Financial Advisor
of B&C Speakers
December 2017


ACQUISITION of a 10,28% STAKE
by
HYDRA SPA
KT&PARTNERS
as
Financial Advisor
July 2017


Acquisition of 4.30% stake
by
SOFIA HOLDING SPA
Financial Advisor
KT&PARTNERS
April 2017


FUND RAISING
Capital Raised: €4.5mn
KT&PARTNERS
as
Financial Advisor
March 2016

3. Operazioni di Debt Advisory

3. Track record in Operazioni di Debt Advisory

COMPANY IN THE INDUSTRIAL
PRODUCTS & SERVICES SECTOR

Guaranteed Loan Financing

Amount issued: **€2mn**

KT&PPARTNERS
as
Debt Financing Arranger
May 2023


CONVERTIBLE BOND ISSUANCE


Capital Raised: **€5mn**

KT&PPARTNERS
as
Financial Advisor of the Issuer
December 2020


FUND RAISING

Capital Raised: **€5mn**

KT&PPARTNERS
as
Financial Advisor
December 2018

 **Saxa Gres**
Società per Azioni

BOND PLACEMENT

Volume: **€75mn**


KT&PPARTNERS
as
Placement Partner
July 2018


CONVERTIBLE BONDS PLACEMENT

issued by
PRIMI SUI MOTORI SPA

Volume: **€3.5mn**

KT&PPARTNERS
as
Financial Advisor
July 2017


MINIBOND ISSUANCE

Capital Raised: **€3.0mn**

KT&PPARTNERS
as
Financial Advisor
July 2013

Per contattarci



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