



**IRTOP**CONSULTING

Capital Markets & IPO Advisory

*Track Record*

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**+20**

years of experience on  
Capital Markets

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**+100**

Companies supported on  
AIM Italia, STAR, MTA

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**+35%**

companies assisted  
on AIM Italia

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**4**

Business Units

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**+20**

Investor Day in Milano  
and Lugano, from 2009













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**+1000**

Investors and family  
office in the network

# Financial ADVISOR Track Record

# IR Top Consulting: Financial advisor – IPO Advisor

 <b>CONFINVEST</b> IPO: 01/08/2019 – 3.0 Eu m	 <b>CIRCLE</b> IPO: 26/10/2018 – 1.5 Eu m	 <b>FOPE</b> IPO: 30/11/2016 - 3.4 Eu m	 <b>GIBUS</b> IPO: 20/06/2019 – 5.0 Eu m
 <b>KOLINPHARMA</b> IPO: 09/03/2018 – 3.1 Eu m	 <b>MATICA FINTEC</b> IPO: 11/10/2019 - 6.9 Eu m	 <b>PORTOBELLO</b> IPO: 13/07/2018 – 1.9 Eu m	 <b>RETI</b> IPO: 10/09/2020 - 2.5 Eu m
 <b>RENERGETICA</b> IPO: 09/08/2018 – 2.0 Eu m	 <b>TPS</b> IPO: 27/03/2017 - 2.9 Eu m	 <b>GREENITALY<sub>1</sub></b> IPO: 28/12/2013 - 35.0 Eu m	 <b>RENERGETICA</b> DEBT: 30/7/2020 – 12.0 Eu m

# Capital Markets Advisory AIM ITALIA



**ANTARES VISION**

- IR & Media Relations Advisory
- Smart Investor Day



**RELATECH**

- IR & Media Relations Advisory
- Smart Investor Day



**FABILIA**

- IR & Media Relations Advisory
- AIM Investor Day



**WEBSOLUTE**

- IR & Media Relations Advisory
- Investor Day
- Equity research



**FOPE**

- IPO Advisory
- IR & Media Relations Advisory
- AIM / Lugano Investor Day
- Equity research



**GIBUS**

- IPO Advisory
- IR & Media Relations Advisory
- AIM / Lugano Investor Day
- Equity research



**MAPS**

- IR & Media Relations Advisory
- Lugano Investor Day



**ILPRA**

- IR & Media Relations Advisory
- Lugano Investor Day
- Equity research



**ALFIO BARDOLLA TG**

- IR & Media Relations Advisory
- AIM Investor Day
- Equity Research



**RETI**

- IPO Advisory
- IR & Media Relations Advisory
- AIM Investor Day



**SALCEF GROUP**

- AIM Investor Day
- ESG Advisory



**COMER INDUSTRIES**

- AIM Investor Day
- ESG Advisory

**EXPERT SYSTEM**

- AIM Investor Day
- Lugano Investor Day
- IR & Media Relations Advisory

**DIGITAL MAGICS**

- IR & Media Relations Advisory
- Investor Access

**COSTAMP GROUP**

- Reverse Takeover
- IR & Media Relations Advisory
- AIM / Lugano Investor Day
- Equity research

**MATICA FINTEC**

- IPO Advisory
- IR & Media Relations Advisory
- AIM Investor Day
- Equity research

**PORTALE SARDEGNA**

- IR & Media Relations Advisory
- AIM Investor Day

**FINLOGIC**

- Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**CIRCLE**

- Investor relations Advisory
- Price sensitive information
- Media relations
- Equity research IPO e POST

**CLABO**

- Investor relations Advisory
- Price sensitive information
- Media relations
- Equity research

**DOXEE**

- IR & Media Relations Advisory
- Smart Investor Day
- Equity Research

**GREENITALY1**









- IPO Advisory
- Investor

**CONFINVEST**

- IPO Advisory
- IR & Media Relations Advisory
- Investor Day
- Equity Research

**NVP**

- IR & Media Relations Advisory
- Smart Investor Day

 <p><b>LONGINO &amp; CARDENAL</b></p> <ul style="list-style-type: none"> <li>• Investor relations Advisory</li> <li>• Price sensitive information</li> <li>• Media relations</li> </ul>	 <p><b>SCM SIM</b></p> <ul style="list-style-type: none"> <li>• Price sensitive information</li> <li>• Media relations</li> <li>• Equity Research</li> </ul>	 <p><b>RENERGETICA</b></p> <ul style="list-style-type: none"> <li>• IPO Advisory</li> <li>• IR &amp; Media Relations Advisory</li> <li>• AIM Investor Day</li> <li>• Equity Research</li> </ul>	 <p><b>ASKOLL</b></p> <ul style="list-style-type: none"> <li>• Lugano Investor Day</li> </ul>
 <p><b>GIORGIO FEDON &amp; FIGLI</b></p> <ul style="list-style-type: none"> <li>• Investor relations Advisory</li> <li>• Price sensitive information</li> </ul>	 <p><b>TPS</b></p> <ul style="list-style-type: none"> <li>• IPO Advisory</li> <li>• IR &amp; Media Relations Advisory</li> <li>• AIM Investor Day</li> <li>• Lugano Investor Day</li> </ul>	 <p><b>SOFTEC</b></p> <ul style="list-style-type: none"> <li>• IR &amp; Media Relations Advisory</li> </ul>	 <p><b>GEL</b></p> <ul style="list-style-type: none"> <li>• Investor relations Advisory</li> <li>• Price sensitive information</li> <li>• Media relations</li> <li>• Equity research per IPO</li> </ul>
 <p><b>NOTORIOUS PICTURES</b></p> <ul style="list-style-type: none"> <li>• IPO Advisory</li> <li>• Media Relations Advisory</li> <li>• Lugano Investor Day</li> </ul>	 <p><b>BOMI</b></p> <ul style="list-style-type: none"> <li>• Investor relations Advisory</li> <li>• Price sensitive information</li> <li>• Media relations</li> <li>• Equity research</li> </ul>	 <p><b>PRISMI</b></p> <ul style="list-style-type: none"> <li>• IR &amp; Media Relations Advisory</li> <li>• AIM Investor Day</li> <li>• Lugano Investor Day</li> </ul>	 <p><b>KOLINPHARMA</b></p> <ul style="list-style-type: none"> <li>• Investor relations Advisory</li> <li>• Price sensitive information</li> <li>• Media relations</li> <li>• Equity research IPO e POST</li> </ul>



**FIRST CAPITAL**

- Media relation advisory
- IPO roadshow
- AIM investor day

**WM CAPITAL**

- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**MOBYT**

- IR & Media Relations Advisory

**CALEIDO GROUP**

- IR & Media Relations Advisory

**INNOVATEC**

- VedoGreen Network
- IR pre-IPO advisory
- AIM Investor Day
- Green Finance Day

**FRENDY ENERGY**

- VedoGreen Network
- IR & media relation advisory
- green finance day
- AIM investor day

**KI GROUP**

- IPO Roadshow
- AIM Investor Day

**SMRE**

- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day
- Green Finance Day
- VedoGreen Network

**ENERTRONICA**

- VedoGreen Network
- IR & media relation advisory
- Green Finance Day
- AIM Investor Day

**TE WIND**

- VedoGreen Network
- IR IPO Advisory
- Corporate Communication
- AIM Investor Day

**MC LINK**

- IR & media relation advisory
- AIM investor day

**GALA**

- Media Relation advisory
- IPO roadshow
- AIM investor day

**CASTA DIVA GROUP**

- Reverse takeover
- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**ITALIA INDEPENDENT GROUP**

- AIM investor day

**SUNSHINE CAPITAL INVESTMENTS**

- AIM Investor Day

**COMPAGNIA DELLA RUOTA**

- Media Relations Advisory

**MADEINITALY1**

- Investor relations advisory
- Media relation

**GRUPPO GREENPOWER**

- AIM investor day

**ELETTRA INVESTIMENTI**

- Investor relations Advisory
- Price sensitive information
- Media relations
- Equity research

**ENERGICA**

- Advisory for capital increase
- IR & Media Relations Advisory
- Price sensitive information
- Equity research

**ENERGY LAB**

- IR & Media Relations Advisory
- AIM Investor Day

**MONNALISA**

- Investor relations Advisory
- Price sensitive information
- Media relations

**PORTOBELLO**

- IPO Advisory
- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**ICF GROUP**

- Investor relations Advisory
- Price sensitive information
- Media relations

**BIODUE**

- Equity Research

**MODELLERIA BRAMBILLA**

- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**MAIL UP**

- Lugano Investor Day
- Aim Investor Day

**BLUE FINANCIAL COMMUNICATION**

- Lugano Investor Day

**4AIM SICAF**

- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day

**SITI B&T GROUP**

- IR Advisory
- AIM Investor Day

**ZEPHYRO**

- Advisory Business Combination
- IR & Media Relations Advisory
- Equity Research

**LU-VE**

- AIM Investor Day

Capital Markets Advisory  
MTA - STAR – Other listing markets

**GPI (MTA)**

- IR & Media Relations Advisory
- AIM Investor Day
- Lugano Investor Day
- Equity Research

**PITECO (MTA)**

- IR & Media Relations Advisory
- AIM Investor Day
- Equity Research

**CAIRO COMMUNICATION (STAR)**

- Lugano Investor Day

**TIP (STAR)**

- Lugano Investor Day
- Family Office Investor Day

**ACEA (MTA)**

- Training program

**TERNAPLUS (MTA)**

- VedoGreen Network
- Green Investor Day

**ISAGRO (STAR)**

- Lugano Investor Day
- Family Office Investor Day

**BE (STAR)**

- Investor Relations Consulting
- Lugano Investor Day
- Family Office Investor Day

**ESPRINET (STAR)**

- IR advisory
- Equity research

**SESA (STAR)**

- IR & Media Relation advisory

**LANDI RENZO (MTA)**

- IR Advisory

**GRANITI FIANDRE (STAR)**

- IR website
- Retail investor project

**ALERION CLEANPOWER  
(MTA)**

- Lugano Investor Day
- Family Office Investor Day

**TESMEC (STAR)**

- Lugano Investor Day
- Family Office Investor Day

**VITTORIA ASSICURAZIONI  
(STAR)**

- Lugano Investor Day

**POLIGRAFICA SANFAUSTINO  
(STAR)**

- IR advisory
- Regulatory compliance

**BANZAI (now EPRICE) (STAR)**

- IR IPO advisory
- Post IPO IR start up
- Benchmarking IR

**LVENTURE GROUP (MTA)**

- IR & media relations advisory

**MONTI ASCENSORI**

- IPO equity research

**AEM TORINO (now IREN)  
(MTA)**

- Training program

**FALCK RENEWABLES  
(STAR)**

- VedoGreen Network
- Green Investor Day

**DMT (now EI TOWERS)  
(STAR)**

- IR & Media Relations

**CELLULARLINE GROUP  
(MTA)**

- AIM Investor Day

**CSP INTERNATIONAL  
FASHION GROUP (MTA)**

- Regulatory compliance

**KINEXIA (MTA)**

- Lugano Investor Day
- Green investor day
- VedoGreen Network
- business plan presentation

**NOEMALIFE (MTA)**

- IPO equity research

**PIRELLI RE (now PRELIOS) (MTA)**

- Retail investors project

**COBRA AT (STAR)**

- IR planning
- IR advisory post IPO
- regulatory compliance

**GREENVISION AMBIENTE (MTA)**

- media relation advisory
- family office investor day

**FIAT (MTA)**

- case study i.r.o.

**GABETTI PS (MTA)**

- Case study i.r.o.

**CALEFFI (MTA)**

- regulatory compliance
- brand positioning
- media relation activities
- Lugano Investor Day
- Equity reserach

**NATUZZI (NYSE)**

- sec filings
- dual listing project

**d'AMICO I.S. (STAR)**

- IR advisory
- regulatory compliance
- media relation activities
- Lugano I-day

**TXT E-SOLUTIONS (MTA)**

- IR & media relation advisory
- Regulatory compliance
- Lugano IDay

**RETELIT (AIM)**

- Family Office Investor Day

**ITALEAF (TERNIENERGIA):  
(NASDAQ NX NORDIC)**

- VedoGreen
- green investor day
- IPO advisory

**GREENTECH ES (NASDAQ  
OMX)**

- VedoGreen
- green investor day

**TERNIGREEN**

- VedoGreen
- media relation IPO and post  
IPO advisory

**TERNIENERGIA (STAR)**

- IPO equity research
- IR advisory
- Lugano Iday
- Family office investor day

**SERVIZI ITALIA (STAR)**

- IPO equity research
- IR Advisory
- Lugano IDay
- family office investor day

**RGI**

- IR advisory
- regulatory compliance & media  
relation
- take over

**MERIDIE: listed on MIV**

- Training program on price  
sensitive

**NOVARE**

- Financial media relation
- IPO training program
- Lugano Investor Day
- AIM investor day

**BOUTY HEALTHCARE (MTA)**

- IR advisory
- regulatory compliance
- OPA

**BIANCAMANO (MTA)**

- investor study
- green investor day
- Lugano small & mid cap I-day
- family office investor day

**BENI STABILI (MTA)**

- IR outsourcing
- market abuse policy

**TREVISAN (STAR)**

- regulatory compliance



**COGEME S&T (Expandi)**

- IPO equity research
- IR advisory
- Regulatory compliance
- Media relation advisory

**RCF GROUP (Expandi)**

- IR Advisory
- regulatory compliance
- media relations Advisor

**CONAFI PRESTITÒ (Expandi)**

- Lugano small & mid cap investor day

**BIALETTI INDUSTRIE (MTA)**

- IR for IPO
- IR training
- IR advisory

**GEWISS (MTA)**

- IR & Media Relations Advisory
- Market Abuse Policy
- OPA

**ALGOWATT(MTA)**

- IR & Media Relations Advisory

**MEDIA MAKER (EURONEXT GROWTH)**

- Media Relations Advisory
- Equity Research

**EQUITA GROUP (STAR)**

- Lugano Investor Day

# CM Advisory PRIVATE COMPANIES

**GIUNTI EDITORE**

- Corporate & financial communication advisory

**ICASCO**

- VedoGreen
- green investor day

**ELECTRA ITALIA  
(BKW GROUP)**

- IR Advisory
- Regulatory compliance
- Media Relation advisory

**PLASTICA ALFA**

- VedoGreen
- Green Finance Day
- Media Green Advisory

**KOCCA**

- corporate & financial communication advisory

**PWC**

- Analysis of benchmarking m&a

**ECOERIDANIA**

- VedoGreen

**ENERGY RESOURCES**

- VedoGreen
- Green Investor Day

**THOLOS**

- VedoGreen
- Green Investor Day
- Media Relations Advisory

**BETA RENEWABLES**

- VedoGreen
- Green Finance Day
- Media Green advisory

**FOREST VALUE IM**

- AIM investor day
- Lugano Investor Day
- IR & Media Relation Advisory

**FASTWEB**

- IR website
- retail investor project



**UKTI: UK T&I**

- Green report



**RHIAG**

- IPO Roadshow



**GUT**

- IPO advisory



**VORTICE**

- IPO advisory



**ALIANTE PARTNERS**

- Training program



**S&P GROUP**

- corporate newsletter



**COSWELL**

- Annual Report
- Price sensitive
- ESG Report



**GSA**

- Comunicazione Istituzionale



**OPEN KNOWLEDGE**

- Media Relations



**CLHUB**

- Media Relations



**ETICA GROUP**

- Media Relations



**BINCK BANK**

- Media Relations

# ESG Advisory V-Finance (IR Top Group)

 <b>ENERGICA MC</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>	 <b>CALEFFI</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>	 <b>COMER INDUSTRIES</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>	 <b>DOXEE</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>
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 <b>RETI</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>	 <b>SALCEF</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>	 <b>SG HOLDING</b> <ul style="list-style-type: none"><li>• ESG Advisory</li><li>• Sustainability Report</li></ul>
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**IRTOP**CONSULTING

Via Bigli 19  
20121 Milan (MI)  
Tel. +390245473883/4  
info@irtop.com  
www.irtop.com