

## SeDeX

The Certificates and Covered Warrants market: innovation and diversification



"This regulated electronic market allows investors to trade efficiently thousands of listed instruments in real time."

### SeDeX

### Innovation and diversification

New assets. New structures. New versions of instruments. SeDeX is the Borsa Italiana market dedicated to the trading of certificates and covered warrants, collectively defined as securitised derivatives.

This electronic market uses a highly efficient technological infrastructure, allowing investors to electronically trade thousands of listed instruments on a continuous basis and in real time.

SeDeX is a regulated market, subject to CONSOB supervision and disciplined by a set of clear and non-discretionary rules designed to protect investors.

"SeDeX has always been open to change and product innovation."

#### **Innovation**

#### A constantly evolving market

The SeDeX market has always been open to change and product innovation. Its issuers systematically expand their offer range to include new underlying assets, new structures or different versions of existing instruments. The flexibility and versatility of the certificates at the time of their structuring allow the issuer to propose new products embodying investment strategies that adapt to changing market conditions, as well as instruments that take advantage of a particular underlying asset's propitious phase.

#### Diversification

#### A large variety of listed instruments

SeDeX offers a wide selection of listed instruments, with an official list comprising several thousand products. The products listed vary according to the different investment strategies, the range of underlying assets available and the various issuing banks. Moreover, included within each category of certificates are variations on the certificate's standard version. The many different combinations obtainable by putting together these various elements provide a range of products capable of satisfying a wide assortment of investment requirements.

### Historical evolution and current segmentation

SeDeX was created in 2004 as the Borsa Italiana market dedicated to the trading of Certificates and Covered Warrants, collectively referred to as securitised derivatives (thus the name SeDeX, acronym for Securitised Derivatives Exchange). However, the first covered warrants had already made their appearance on the stock market in 1998, to be followed shortly afterwards by the first certificates to protect investors.

### "More than 15 years of covered warrants on Borsa Italiana."

The first covered warrants are listed on the stock market 1998

A dedicated market, the MCW (Market for Covered Warrants) is created and quickly experiences a sharp growth in the number of products listed and in the turnover.

SeDex is created, replacing the MCW. The new market, in terms of name and segmentation, reflects the growing importance of certificates alongside the covered warrants. The different types of certificates listed increase alongside growth in the range of underlyings.

The first benchmark certificates on indices are listed

2005

For the first time in the market's history, the turnover of certificates exceeds that of the covered warrants

of financial instruments on SeDeX

#### Distribution between market segments

Covered warrants and certificates are derivative financial instruments, in other words their value depends on the performance of another financial asset. Securitised derivatives are normally issued by banks. The financial instruments listed on SeDeX are divided into 4 segments:

#### Plain vanilla covered warrants

These are options which give the holder the right to receive at the date of exercise, in the case of a call CW, the difference – if positive – between the value of the underlying and the strike price (vice versa in the case of a put CW).

#### Leverage certificates

— Class A: certificates that replicate with leverage effect the performance of the underlying

Success of capital protected/

guaranteed certificates during an

— Class B: certificates that replicate with a constant leverage the performance of the underlying.

#### Structured/exotic covered warrants

These covered warrants are a combination of two or more call and/or put plain vanilla options or exotic options.

#### Investment certificates

- Class A: Instruments which replicate in a linear manner the performance of the underlying asset
- Class B: Instruments which embody a particular investment strategy.

There is an increase in the underlying assets available: emerging market indices, interest rates and new commodities. New types of investment certificate appear, belonging to the Outperformance category, such as Twin Win and Express.

unfavourable year on the markets.

The coming into force of the MiFID boosts new listings on the secondary market.

2010

Record on the primary market in terms of certificate issues and capital raised.

Certificates are listed and enjoy immediate success.

The first Constant Leverage

Come into force of the new public distribution model

2013

# Market regulation and admission

# Safeguards and guarantees in favour of investors

Securitised derivatives may only be issued by companies subject to prudential supervision SeDeX is a regulated market, meaning that it is authorised to operate under the supervision of public authority CONSOB.

CONSOB approves the market regulation – the set of operational rules – having first ascertained their compliance with EU directives and law and their suitability for ensuring market transparency, the orderly course of trading and investor protection.

The publication of prospectuses for the offering and listing of financial instruments is also subject to authorisation by CONSOB. European legislation allows the use of listing prospectuses that have been approved by the authority of another EU member state and recognised in Italy (passporting).

"The admissible underlying assets cover a wide range."

### Main requirements for admission to listing

#### Admissible issuers

One of the principal requirements for admission to the market is that the companies issuing (or guaranteeing) securitised derivatives must be subject to prudent supervision. Their supervisory capital must amount to at least 25 million Euro. Regarding new issuers, Borsa Italiana performs an admissibility analysis based on the last 2 audited annual reports.

#### Admissible underlying assets

Covered warrants or certificates may be admitted to listing when they have as their underlyings the following financial assets:

- Italian or non-Italian shares of issuers other than the issuer of the securitised derivatives, that are traded in regulated markets in Italy or in another country and satisfy high liquidity requirements
- Bonds or other debt securities (including government securities), that are traded in regulated markets and satisfy high liquidity requirements
- Official interest rates or those generally used on the capital market
- Currencies whose exchange rate is recorded on a continuous basis by the authorities and competent bodies
- Commodities for which there is a reference market characterised by an ongoing and updated availability of information on the prices of the traded assets
- Indices or baskets featuring transparent methods of calculation and dissemination
- Derivatives contracts for which a liquid market exists, characterised by availability of updated information on the prices of the contracts in question
- Units/shares of open-end CIUs, including ETFs.

#### All securitised derivatives are cash settled

#### Instrument admissibility characteristics

Borsa Italiana also envisages a series of other requirements as regards the characteristics of the instruments, designed to facilitate compatibility between similar products:

- The maturity of the covered warrants must not exceed 5 years. This condition may be waived by Borsa Italiana in response to a reasonable request from the issuer where there is sufficient information to determine the price.
- If the underlying is an Italian share, the parity must be equal to 0.1 in the case of a plain vanilla covered warrant and 1 in the case of Leverage Certificates. If the underlying asset is the FTSE MIB index or another index managed by Borsa Italiana or by companies with which Borsa Italiana has entered into appropriate agreements, in the case of plain vanilla covered warrants, leverage certificates and class A investment certificates, the parity must be equal to 0.0001.

"Market rules establish common features that instruments must comply with to favour comparability."

- The settlement price must reflect a significant quantity of volumes traded of the underlying asset. More specifically, for securitised derivatives with Italian shares as underlying, it must correspond to the reference price for the day prior to maturity, in the case of exercise at maturity, or to the reference price for the day of exercise, in the case of early exercise. For securitised derivatives based on indices managed by Borsa Italiana, the settlement price must correspond to the opening price of the constituent securities at the time of maturity, in the case of exercise at maturity, or on the trading day following the day of exercise, in the case of early exercise (with the exception of Investment Certificates class B and exotic/structured CWs).
- Exercise is automatic at maturity, if the securitised derivatives mature 'in-the-money', in other words with a positive value. The listing prospectus must envisage the possibility of holders waiving automatic exercise at maturity.

To date, all instruments listed on SeDeX provide for cash settlement at maturity. At regulatory level, only financial instruments listed on Borsa Italiana can provide for settlement via the physical delivery of the underlying asset.

# Trading and orders

SeDeX is an order driven market with mandatory specialist

#### **Trading procedures**

Trading on SeDeX takes place in a single continuous trading phase, from 9.00am to 5.25pm. There is no opening or closing auction. During the continuous trading phase, the orders entered are executed automatically with those present on the book, based on a principle of price/time priority.

#### Trading hours and phases



Characteristics of the market model			
Multilateral	Access to the market is permitted for all requesting intermediaries who are able to meet regulatory requirements		
Order-driven	Price formation is driven by all market participants through the automatic matching of orders		
Specialist	The liquidity of all listed instruments is guaranteed by the presence of a specialist		
Settlement	In Monte Titoli, on the third trading day following the conclusion of trades. Settlement follows the straight-through- processing mechanism from the matching of orders up to final settlement		
Delisting date and maturity date	The securitised derivatives continue to be tradable until four days prior to their maturity date		

#### **Order types**

An order represents a commitment to trade based on specific conditions concerning price and quantity, according to particular trading procedures laid down by Borsa Italiana for each market. The main elements comprising an order are:

The informative content of orders		
Price	This must be a multiple of the minimum trading tick applicable to the instrument	
Quantity	This must correspond to at least the minimum trading lot and at most to a multiple of the minimum lot defined by Borsa Italiana	
Transaction type	Buy or sell	
Terms of execution	Validity parameters	

Orders that can be injected are the 'price limit orders'. These can only be carried out at a price equal to or better than the specified limit. Orders with no price limit, also referred to as 'market orders', are disabled on SeDeX. Orders with partially displayed quantities, or 'iceberg orders', may be entered.

So may Cross Orders and BTFs (Block Trade Facilities), two types of orders aimed to execute pre-arranged trades between two counterparties. The orders on SeDeX are entered anonymously, apart from the specialist who is identifiable. Specialists support the liquidity of the market by using a specific type of order, the quotes, which are pairs of buy and sell named orders.

3 categories of price variation limits

Validity parameters		
Fill or kill	The order can be executed immediately, but only in its entirety. If the requested quantity is not available on the book, the order is cancelled	
Fill and kill	In cases where the order is partially filled, the unfilled portion is automatically cancelled	
Good till cancelled and Good till date	On SeDeX, these orders always have a maximum duration of one day and are automatically cancelled before the next session	

Reference price: this is determined by Borsa Italiana at the close of the market. It is based on a significant number of best buy and sell orders present on the trading book during the session, giving greater consideration to the most recent. If there are no orders on the book, the reference price corresponds to the previous day's reference price.

**Static price:** this corresponds to the price of the first trade concluded during the session.

**Dynamic price**: this corresponds to the price of the last trade concluded during the session.

#### Table of maximum price variations\*

For the purpose of automatically controlling the regularity of trading, the following categories of price variation limits have been established as set out in the table below:

"The reference price is determined by Borsa Italiana at the close of the market."

"Order and trade prices are subject to automatic controls."

Price (EUR)	Maximum order price variation with respect to static price	Maximum contract price variation with respect to static price	Maximum contract price variation with respect to dynamic price
Less than, or equal to 0.003		200%	150%
0.0031-0.3	900%	70%	50%
0.3001-1.5	500%	50%	30%
1.5001-3	300%	50%	25%
3.0001-30	150%	50%	10%
30.0001-70	50%	30%	5%
70.0001–100	30%	20%	5%
100.0001-300	25%	15%	3.5%
Greater than 300	20%	10%	2.5%

<sup>\*</sup>Check for subsequent revisions to the table in the 'Guide to the parameters for trading' available on the website www.borsaitaliana.it (path: Borsa Italiana/Rules/ Instructions and Guides).

# The specialist

different quotation obligations that specialists must comply with

#### Market liquidity and the role of the specialist

The liquidity of the market is guaranteed by the role of the specialist who ensures the liquidity of the listed instruments, undertaking to comply with a series of listing obligations. The presence of the specialist enables investors always to find on the market a price at which to trade securities.

#### There are three types of listing obligation

- 1 Obligation to continuously display bid and ask prices The specialist constantly displays on the book both bid and ask prices. This ensures that investors can always find an up-to-date valuation of the instrument in which they are interested and have the ability to close or increase a position. In the case of a hit on the specialist's book, he is required to restore the quotes within 5 minutes.
- 2 Obligation to display a minimum quantity Each of the specialist's prices is linked to a minimum quantity in terms of number of instruments corresponding to a value of 2,500 Euro. The minimum quantities are recalculated at least 4 times per year based on the revised prices of the instruments.
- 3 Maximum spread obligation

As regards plain vanilla covered warrants, leverage certificates and class A investment certificates (benchmark certificates), the specialist is also required to observe maximum spread obligations, as set out in the table below. The spread obligations vary according to the instrument's reference price. These obligations do not apply to instruments listed in the class B investment certificate and structured/exotic covered warrants segments.

For certain certificates, admitted to listing on the Stock Exchange as a result of a public offering, the specialist may ask to be present on the book only on the bid side. This service allows subscribers of the security to sell the certificates acquired and therefore to close their position at any time. It is possible to purchase the certificate or increase the number of instruments held in portfolio by interacting with other market participants.

#### Market surveillance

Compliance with obligations is carefully monitored by Borsa Italiana, specifically by the Market Surveillance unit, which may intervene in the event of non-compliance and inflict sanctions on specialists who fail to observe their obligations. In verifying compliance, consideration is given to, among other factors, a sunthetic indicator, epsilon. Calculated on a monthly basis, this measures the observance of the three above mentioned obligations.

#### Minimum tick and maximum spread\*

Reference price (EUR)	Maximum tick	Maximum spread
Less than, or equal to 0.003	0.0001	180%
0.0031-0.3	0.0005	50%
0.3001-1.5	0.001	20%
1.5001-3	0.005	15%
3.0001-30	0.01	7.5%
Greater than 30	0.05	3.5%

#### Other market features

**Trading participants**The SeDeX market includes a high number of participants who are connected directly or via interconnection including representatives of the most important Italian banking groups, online banks and leading international

SeDeX is a fast, efficient and high performance electronic market. Borsa Italiana has always invested in technological infrastructure, with a view to offering its customers a for order entry and the automatic execution of trades,

#### Disclosure to the market of transparent and up-to-date information

SeDeX quarantees clear, exhaustive and promptly updated underlying asset. The adjustments must be based on generally accepted methodologies and serve to countered as much as possible the distortive effects of the event. In this way, the information recorded for the securitised derivatives is always up-to-date and correct.

"SeDeX guarantees clear, exhaustive and promptly updated information."

<sup>\*</sup> Check for subsequent revisions to the table in the the Borsa Italiana Rules www.borsaitaliana.it



#### Contacts

SeDeX – Fixed Income division Telephone +39 02 72426 483 sdl@borsaitaliana.it www.borsaitaliana.it

The publication of this document does not represent solicitation, by Borsa Italiana S.p.A., of public saving and is not to be considered as a recommendation by Borsa Italiana S.p.A. as to the suitability of the investment, if any, herein described. This document is not to be considered complete and is meant for information and discussion purposes only. Borsa Italiana S.p.A. accepts no liability, arising, without limitation to the generality of the foregoing, from inaccuracies and/or mistakes, or decisions and/or actions taken by any party based on this document. AGREX, BEST VENUE INDICATOR, BORSA ITALIANA ITALIANA ITALIANA SOCK EXCHANGE, BORSA VIRTUALE, BORSAM@T, CITY FOR GOOD, DDM, ELITE, ETFplus, EUROMOT, EXPANDI, EXTRAMOT, IDEM – THE ITALIAN DERIVATIVES MARKET, IDEX, MARKET CONNECT, MIB, MIB 30, MIBTEL, MIDEX, MINIFIB, MIV, MOT, MTA, MTF, NIS, SEDEX, STAR, STAR SEGMENTO TITOLI CON ALTI REQUISITI, TECHSTAR are registered trademarks owned by Borsa Italiana S.p.A. CCGG is a registered trademark owned by Gorsa Italiana S.p.A. CCGG is a registered trademark owned by Morte Titoli S.p.A. MTS, BOND VISION, EUROMTS are registered trademarks owned by MSD S.p.A. PALAZZO MEZZANOTTE CONGRESS CENTRE AND SERVICES, BEST VENUE INDICATOR, MARKET CONNECT are registered trademarks owned by BIT Market Services S.p.A. London Stock Exchange, the coat of arms device and AIM are registered trademarks of London Stock Exchange Post-order and any other trademarks owned by Gatelab S.r.l. The above trademarks and any other trademark owned by London Stock Exchange Group cannot be used without express written consent by the Company having the ownership on the same. The Group promotes and offers the post-trading services of Cassa di Compensazione e Garanzia S.p.A. and Monte Titoli S.p.A. in an equitable, transparent and non-discriminatory manner and on the basis of criteria and procedures aimed at assuring interoperability, security and equal treatment among market infrastructures, to all subjects who so request and are qualified in accorda