Company Profile

Borsa Italiana

COMPANY
LUXOTTICA GROUP
Via Cantu, 2
20123 MILANO
Tel.: +39 02 86334.1
Fax: +39 02 8633.4092
www.luxottica.com

Auditing company *
Deloitte & Touche

Investor relations *
Alessandra Senici
E-mail:investorrelations@luxottica.com
Tel.:+39 02 8633 4718 - Fax:+39 02 8644 4092

ISIN	IT0001479374
BLOOMBERG	LUX IM
REUTERS	LUX.MI
Industry	CONSUMER GOODS
Super sector	PERSONAL & HOUSEHOLD GOODS

MTA
Borsa Italiana

Luxottica Group is a leader in premium, luxury and sports eyewear with approximately 7,000 optical and sun retail stores in North America, Asia-Pacific, China, South Africa, Latin America and Europe, and a strong, well-balanced brand portfolio. House brands include Ray-Ban, the worlds most famous sun eyewear brand, Oakley, Vogue, Persol, Oliver Peoples, Arnette and REVO, while licensed brands include Bvlgari, Burberry, Chanel, Dolce & Gabbana, Donna Karan, Polo Ralph Lauren, Prada, Tiffany and Versace. In addition to a global wholesale network involving 130 different countries, the Group manages leading retail chains in major markets, including LensCrafters, Pearle Vision and ILORI in North America, OPSM and Laubman & Pank in Asia-Pacific, LensCrafters in China, GMO in Latin America and Sunglass Hut worldwide. The Group's products are designed and manufactured at its six manufacturing plants in Italy, two wholly-owned plants in the Peoples Republic of China and one plant in the United States devoted to the production of sports eyewear. In 2010, Luxottica Group posted net sales of almost 5.8 billion. Additional information on the Group is available at www.luxottica.com

CORPORATE GOVERNANCE * (CG)

Esecutive	Non executive	Independent	BOARD MEMBERS	C.C.I.(1)	C.R.(2)
•			Leonardo Del Vecchio Chairman		
•			Luigi Francavilla Vice-Chairman		
•			Andrea Guerra Chief Executive Officer		
		•	Roger Abravanel Board member		•
		•	Mario Giuseppe Cattaneo Board member	•	
•			Enrico Cavatorta Board member		
	•		Roberto Chemello Board member		
		•	Claudio Costamagna Board member		•
	•		Claudio Del Vecchio Board member		
	•		Sergio Erede Board member		
	•		Sabina Grossi Board member		•
		•	Gianni Mion Board member		•
		•	Marco Reboa Board member	•	
		•	Marco Mangiagalli Board member	•	
		•	Ivanhoe Lo Bello Board member	•	

BOARD MEMBERS OWNERSHIP

Leonardo Del Vecchio
312,653,339 shares on 4/28/11

Luigi Francavilla
3,505,000 shares on 12/31/10

Claudio Del Vecchio
3,381,000 shares on 12/31/10

Roberto Chemello
1,077,875 shares on 12/31/10

Sabina Grossi
62,600 shares on 12/31/10

TOP MANAGEMENT

Leonardo Del Vecchio
Chairman

Luigi Francavilla
Deputy Chairman

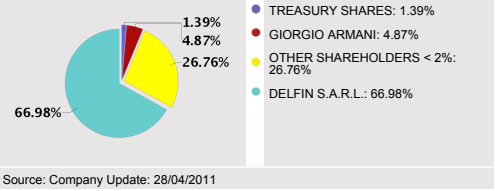
Andrea Guerra
CEO

Enrico Cavatorta
CFO and General Manager Central Corporate Functions

(1): Internal Control Committee (2): Compensation Committee (3): Nomination Committee

(CG) Corporate Governance: Traditional Model

SHAREHOLDERS *



Source: Company Update: 28/04/2011

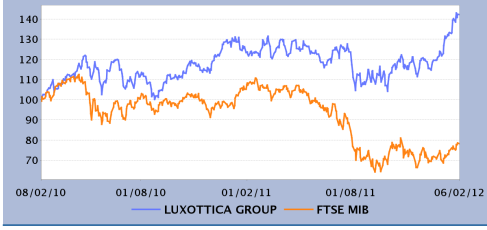
KEY FIGURES *

€m	9 Months		Var %	Annual Results	
	30/09/11	30/09/10	'11 vs '10	31/12/10	31/12/09
Total Sales	**4,713.45**	**4,451.54**	**5.88%**	**5,798.04**	**5,094.32**
Ebitda	**908.27**	**841.45**	**7.94%**	**1,013.79**	**856.53**
Ebitda margin	***19.27%***	***18.90%***		***17.48%***	***16.81%***
Ebit	**678.77**	**616.01**	**10.19%**	**712.16**	**571.08**
Ebit Margin	***14.40%***	***13.84%***		***12.28%***	***11.21%***
Ebt	**593.41**	**537.46**	**10.41%**	**605.54**	**464.78**
Ebt margin	***12.59%***	***12.07%***		***10.44%***	***9.12%***
Net Result	**387.96**	**347.08**	**11.78%**	**402.19**	**299.12**
E-Margin	***8.23%***	***7.80%***		***6.94%***	***5.87%***

	9 Months		Var %	Annual Results	
	30/09/11	30/09/10	'11 vs '10	31/12/10	31/12/09
Net Financial Debt / (Cash)	**2,078.52**	**2,268.78**	**-8.39%**	**2,111.40**	**2,336.90**
Net Equity	**3,427.54**	**3,101.28**	**10.52%**	**3,269.40**	**2,753.62**
Capital Employed	***5,506.06***	***5,370.06***	***2.53%***	***5,380.80***	***5,090.52***

Source: company data. The year-end closing is at December, 31. 2011 and 2010 data are in accordance with IAS/IFRS, previous data are in accordance to US GAAP

SHARE ANALYSIS



	Quantity	Capitalis. (€ m)
Number of shares outstanding	**467,659,760**	**11,884.03**
Ordinary	**467,659,760**	**11,884.03**
Nominal value (€)		**0.06**
	Last Divid. (€)	Detach Date
Ordinary	**0.440**	**23/05/2011**

Last price	Ord
06/02/2012	**25.41**
Price range (-2y)	Ord
MAX	**25.55**
MIN	**17.87**

Performance	Ord
-2Y	**41.06%**
-1Y	**16.70%**
-3M	**21.87%**
-1M	**16.69%**

INDEX FTSEMIB	
-2Y	**-21.26%**
-1Y	**-27.54%**
-3M	**6.80%**
-1M	**11.91%**

Relative perf.
62.32%
44.23%
15.07%
4.78%

TURNOVER AND VOLATILITY - STATISTICS FROM 02/01/2012 TO06/02/2012

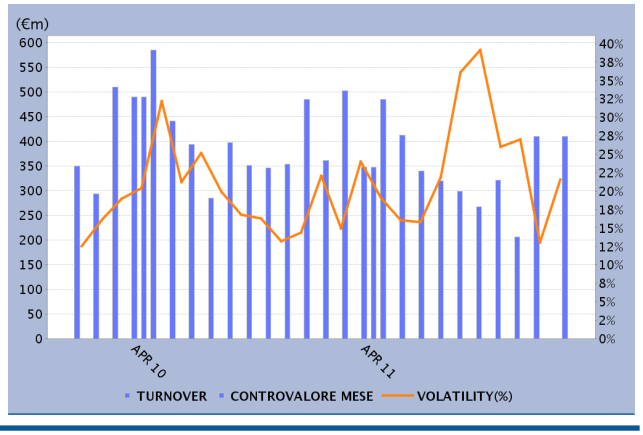
Turn over
Total(€) **502,037,059**
Daily average(€) **19,309,118**

Number of shares traded
Total **20,982,763**
Daily average **807,029**

Number of trades
Total **69,910**
Daily average **2,689**

Volatility **21.35%**

Turnover velocity **43.66%**



Source: Borsa Italiana. Data refer to the ordinary shares.

OTHER LISTED INTRUMENTS ON BIT MARKET

☑ IDEM STOCK FUTURES ☑ SECURITISED DERIVATIVES ☐ WARRANTS ☑ STOCK OPTIONS ☑ LISTED BONDS

* The above information has been provided and updated by the issuing company