

# BORSA ITALIANA

## PRIVATISATIONS - YEARS 1993-2010

(update as of 31.08.2010)

IPO	OFFERER	COMPANY	PERIOD	VALUE (ML euro)	STAKE SOLD	PLACEMENT METHOD	NOTE
<b>YEAR 1993</b>							
	IRI	Credito Italiano	December	930	54.8%	OPV + PP	
<b>Total 1993</b>				<b>930</b>			
<b>YEAR 1994</b>							
IPO	Min. Tesoro and others	IMI (I tranche)	January	1,231	36.5%	OPV + PP	
	IRI	Banca Commerciale Italiana	February	1,493	51.3%	OPV + PP	
IPO	Min. Tesoro	INA (I tranche)	June	2,340	47.3%	OPV + PP	
<b>Total 1994</b>				<b>5,064</b>			
<b>YEAR 1995</b>							
	Min. Tesoro and Consap	IMI (II tranche)	July	620	19.0%	Direct sale	
	Min. Tesoro	INA (II tranche)	October	871	18.4%	Direct sale	
IPO	Min. Tesoro	ENI	November	3,254	15.0%	OPV + PP	
<b>Total 1995</b>				<b>620</b>			
<b>YEAR 1996</b>							
	Min. Tesoro	IMI (III tranche)	July	259	6.9%	PP	
	ENI	Montefibre	July	94	65.0%	OPV + PP	
IPO	Comune di Genova	AMGA	October	101	49.0%	OPV + PP	
	Min. Tesoro	ENI (II tranche)	October	4,587	15.8%	OPV + PP	
<b>Total 1996</b>				<b>5,041</b>			
<b>YEAR 1997</b>							
	Gruppo Bancario S.Paolo di Torino	Ist. Bancario S.Paolo di Torino	May	1,358	30.6%	OPV + PP	
	Min. Tesoro	Eni (III tranche)	June	6,833	17.6%	OPV + PP	
IPO	Iri	Aeroporti di Roma	July	307	45.0%	OPV + PP	
	Min Tesoro	Telecom Italia	October	2,038	4.7%	Direct sale	
	Min. Tesoro	Telecom Italia	October	9,778	23.3%	OPV + PP	
	Iri	Banca di Roma	November	344	9.0%	Direct sale	1
	Ente CR Roma	Banca di Roma	November	215	5.6%	OPV + PP	
	Min. Tesoro	SEAT	November	849	44.7%	Direct sale	
<b>Total 1997</b>				<b>21,721</b>			
<b>YEAR 1998</b>							
	Eni	Saipem	March	384	17.1%	PP	2
	Iri	Alitalia	May	406	18.4%	PP	
	Min. Tesoro	Eni (IV tranche)	June	6,712	13.7%	OPV + PP	3
IPO	Comune di Milano	Aem	July	690	44.4%	OPV + PP	
	Min. Tesoro	Bnl	September	1,338	25.0%	Direct sale	
	Min. Tesoro and others	Bnl	November	2,656	53.2%	OPV + PP	3
<b>Total 1998</b>				<b>12,185</b>			
<b>YEAR 1999</b>							
IPO	Fondazione Monte dei Paschi di Siena	Banca Monte dei Paschi di Siena	June	1,633	19.7%	OPVS + PP	4
IPO	Comune di Roma	Acea	July	934	49.0%	OPV + PP	
IPO	Comune di Como	Acsn	October	18	25.0%	OPV + PP	
	Iri	Autostrade	October	2,452	30.0%	Direct sale	
IPO	Min. Tesoro	Enel	November	16,550	31.7%	OPV + PP	5
	Iri	Autostrade	December	4,186	52.4%	OPV + PP	6
<b>Total 1999</b>				<b>25,772</b>			
<b>YEAR 2000</b>							
	Iri	Finmeccanica	May	5,505	43.7%	OPV + PP	
	Iri	Aeroporti di Roma	June	1,327	51.2%	Direct sale	
IPO	Municipalities and other local institutions	Aeroporto di Firenze	July	18	22.9%	OPVS + PP	7
IPO	Ente Cassa di Risparmio di Firenze	Cassa di Risparmio di Firenze	July	301	25.0%	OPV + PP	
IPO	Comune di Torino	Aem Torino	November	112	18.0%	OPVS + PP	
	Comune di Como	Acsn (II tranche)	November	42	24.0%	OPV + PP	
<b>Total 2000</b>				<b>7,305</b>			
<b>YEAR 2001</b>							
	Min. Tesoro	ENI (V tranche)	February	2,721	5.0%	PP	
IPO	Comune di Trieste	Acegas	February	165	44.3%	OPV + PP	
IPO	ENI	Snam Rete Gas	December	942	40.2%	OPVS + PP	2
<b>Total 2001</b>				<b>3,828</b>			
<b>YEAR 2002</b>							
	Min. Tesoro	Telecom Italia	December	1,434	2.7%	PP	
<b>Total 2002</b>				<b>1,434</b>			
<b>YEAR 2003</b>							
IPO	Municipalities	Meta	March	39.4	22.0%	OPVS + PP	2
IPO	Municipalities and other local institutions	Hera	June	437	38.7%	OPV + PP	
	Min. Tesoro	Enel (II tranche)	October	2,173	6.6%	PP	
<b>Total 2003</b>				<b>476</b>			
<b>YEAR 2004</b>							
IPO	Enel	Terna	June	1,700	50.0%	OPV + PP	
	Min. Tesoro	Enel (III tranche)	October	7,636	19.2%	OPV + PP	
<b>Total 2004</b>				<b>1,700</b>			
<b>YEAR 2005</b>							
	Min. Tesoro	Enel (IV tranche)	June	4,101	9.4%	OPV + PP	
<b>Total 2005</b>				<b>4,101</b>			
<b>YEAR 2007</b>							
IPO	Municipalities	Enia	July	414	19.0%	OPV S+ PP	
IPO	Municipalities and other local institutions	Sat	July	26	1.2%	OPV S+ PP	
<b>Total 2007</b>				<b>440</b>			

1 Part of an Offer including the placement of a further stake of 13.8% of the capital of Banca di Roma (for a total sold of 22.8%) owned by IRI through issuing of convertible bonds dedicated to professional investors. Estimated proceeds in case of whole conversion: 636,3 ML euro.

2 Only the part on sale

3 Bonus share excluded

4 Only the part on sale

5 Bonus share excluded

6 Bonus share excluded

7 Stake of competence by CCIAA Firenze, Municipalities of Firenze and Prato, Tuscany Region and Province Administration of Firenze.