

# PRESS RELEASE

## SELECTED DISCLOSURE FOR THE FIRST THREE MONTHS OF 2018

- NEW ORDERS YEAR-TO-DATE ACQUIRED AND TO BE FINALIZED: ca. €1 BILLION
- STARTED THE STRATEGIC OPTIONS ASSESSMENT FOR LANE'S PLANTS & PAVING UNIT

*Milan, 9 May 2018* - The Board of Directors of Salini Impregilo (MTA: SAL) examined today the following data and information relating to the business evolution since the start of 2018.

### **NEW ORDERS YEAR-TO-DATE 2018**

Total new orders acquired year-to-date amount to approximately €1 billion, of which €450 million refer to projects to be finalized and €150 million to variation orders and share increases in ongoing projects. The main projects include:

### Salini Impregilo:

• Extension of line 14 South, Paris Metro: €203 million – Salini Impregilo has won a contract to extend a Paris metro line to the Orly airport south of the French capital. It marks not only the Group's return to France after 20 years, but also its entry into the Grand Paris Express, a massive project that will expand the city's public transport network to the periphery by 2030.

# Lane Construction:

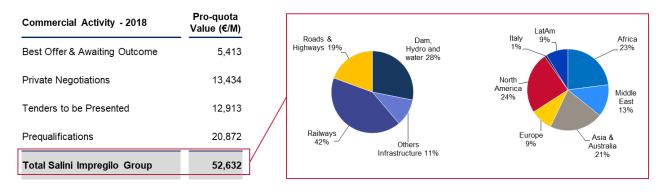
- Widening of the I-85 in South Carolina: \$181 million The Lane Construction Corporation has won a designand-build contract to widen Interstate 85 (I-85) in Cherokee County, South Carolina. The contract entails rebuilding and widening of the Interstate 85. The work is expected to be completed by October 2021.
- US Plants & Paving: €128 million.

#### Fisia Italimpianti:

• Waste water treatment plant in Istanbul, Turkey: €57 million – Following its diversification strategy, Salini Impregilo through its Fisia Italimpianti subsidiary, together with an industrial partner, has won a contract to build a water treatment plant for Istanbul Su ve Kanalizasyon Idaresi (ISKI), a municipal water utility company. The project is to be completed within 36 months.

## **COMMERCIAL ACTIVITY PERFORMANCE**

The pipeline of tenders and project initiatives, already identified, is currently over €52 billion.





Relevant projects include:

#### **Cross River Rail (Australia)**

Salini Impregilo entered the short list for a 10.2 km long railway line project that will pass through the city center of Brisbane, with 5.9 kilometers of underground route.

#### Initiatives in the Middle East

Salini Impregilo recently prequalified for The Avenues project in Riyadh. With a total estimated value of about \$1 billion, the project involves the creation, in several phases, of a complex with a shopping center, two residential towers, two hotels and a tower for offices and health services.

The Group is also strengthening its presence in Qatar, participating in two tenders in Doha, one for the extension of the red line and one for the extension of the green line. The two projects, worth a total of more than 2 billion dollars, fall within the scope of a strategic plan with which the country intends to increase sustainable mobility through the strengthening of the metropolitan transport system.

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## OUTLOOK

Market outlook and business evolution confirm the business plan assumptions, 2018 targets confirmed.

Massimo Ferrari, in his capacity as Director in charge of the preparation of the company's accounting documents, declares, pursuant to Section 2 of Article 154 bis of the Italian Uniform Financial Code, that the information contained in this press release corresponds to the accounting documents, books and entries.

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#### Disclaimer

This press release contains forward-looking statements. These statements are based on current expectations and projections of the Group regarding future events and, by their very nature, are exposed to inherent risks and uncertainties. These statements relate to events and depend on circumstances that may or may not occur or exist in the future. Accordingly, readers should not to place undue reliance on them. Actual results may differ materially from those stated due to multiple factors, including: the volatility and deterioration of capital and financial markets, changes in commodity prices, changes in macroeconomic conditions and economic growth and other changes in business conditions, changes in atmospheric conditions, floods, earthquakes or other natural disasters, changes in the regulatory and institutional framework (both in Italy and abroad), production difficulties, including constraints on the use of plants and supplies and many other risks and uncertainties, most of which are outside the Group's control.

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**Salini Impregilo** is a leading global player in the construction of large, complex civil infrastructure. It specializes in the water sector – where it has been recognized as global leader for the fifth consecutive year by Engineering News-Record (ENR) - as well as railways and metro systems, bridges, roads and motorways, large civil and industrial buildings, and airports. The Group has 110 years of applied engineering experience on five continents, with design, engineering and construction operations in 50 countries and more than 35,000 employees from 100 nationalities. Salini Impregilo is a signatory of the United Nations Global Compact and pursues sustainable development objectives to create value for its stakeholders. It assists clients in strategic areas including energy and mobility, helping to drive development and wellbeing for current and future generations. Its leadership status is reflected by projects such as the new Panama Canal, the Grand Ethiopian Renaissance Dam, the Cityringen metro in Copenhagen, the metro system in Riyadh, the Stavros Niarchos cultural centre in Athens, and the new Gerald Desmond Bridge in California. In 2017, new orders equalled €6.7 billion, with a total backlog of €34.4 billion. Salini Impregilo Group is headquartered in Italy and is listed on the Milan Stock Exchange (Borsa Italiana: SAL; Reuters: SALI.MI; Bloomberg: SAL:IM).

More information at www.salini-impregilo.com



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