

PRESS RELEASE **Media Relations** 

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# ENEL PUBLISHES 2017 FIRST QUARTER GROUP OPERATING DATA REPORT

**Rome, April 28<sup>th</sup>, 2017** – Enel S.p.A. ("Enel"), has published its Quarterly Bulletin ("Report"), with the Group's operating data relating to the first quarter of 2017.

The Report, which is published in advance of the approval by the Enel Board of Directors and the disclosure of the performance and financial data contained in Enel's periodic financial reports, is aimed at further strengthening Enel's transparency towards the financial community, in line with best practices in the most advanced markets.

The Report attached to this press release is available to the public at Enel's registered office, on the Enel website (<a href="www.enel.com">www.enel.com</a>), and - together with this press release - through the authorised storage mechanism "eMarket Storage" (<a href="www.emarketstorage.com">www.emarketstorage.com</a>).

# **Operating data**



### **Group net production**

		1Q 2017	
Group	GWh	% Weight	∆ yoy
Hydro	14,135	22.3%	-4%
Wind	4,498	7.1%	-15%
Other Renewables	1,974	3.1%	8%
Nuclear	7,184	11.4%	-30%
Coal	18,209	28.8%	4%
CCGT Oil & Gas	10,616	16.8%	21%
Total	6,677 <b>63,293</b>	10.5% <b>100%</b>	-12% <b>-4%</b>
Italy	63,293 GWh	% Weight	∆ yoy
Hydro	3,367	23.7%	-2%
Wind	352	2.5%	-19%
Other Renewables	1,481	10.4%	-1%
Coal	6,826	48.0%	-10%
CCGT	1,967	13.8%	14%
Oil & Gas	224	1.6%	357%
Total	14,218	100%	-3%
Iberia	GWh	% Weight	$\Delta$ yoy
Hydro	1,512	8.0%	-37%
Wind	960	5.1%	-21%
Other Renewables	5	0.0%	-90%
Nuclear	7,184	37.9%	11%
Coal	5,723	30.2% 10.5%	57% 53%
Oil & Gas	1,992 1,603	8.4%	-1%
Total	18,980	100%	14%
Latam	GWh	% Weight	
Hydro	8,581	51.8%	<u>∆ yoy</u> 14%
Wind	658	4.0%	44%
Other Renewables	289	1.7%	141%
Coal	899	5.4%	-21%
CCGT	F 0F0	20 50/	
	5,050	30.5%	9%
Oil & Gas	1,104	6.7%	-20%
Oil & Gas Total			-20%
Total  Europe & North Africa <sup>1</sup>	1,104 <b>16,581</b> <b>GWh</b>	6.7% <b>100%</b> <b>% Weight</b>	-20% <b>9%</b> ∆ yoy
Total  Europe & North Africa <sup>1</sup> Hydro	1,104 <b>16,581</b> <b>GWh</b>	6.7% 100% % Weight 0.1%	-20% <b>9%</b> <u>∆ yoy</u> -98%
Total  Europe & North Africa <sup>1</sup> Hydro Wind	1,104 16,581 GWh 14 536	6.7% <b>100%</b> <b>% Weight</b> 0.1% 5.0%	-20% <b>9%</b> △ <b>yoy</b> -98% 2%
Total  Europe & North Africa <sup>1</sup> Hydro  Wind  Other Renewables	1,104 <b>16,581</b> <b>GWh</b>	6.7% 100% % Weight 0.1% 5.0% 0.2%	-20% <b>9%</b> Δ yoy -98% 2% -3%
Total  Europe & North Africa <sup>1</sup> Hydro  Wind  Other Renewables  Nuclear	1,104 16,581 GWh 14 536 27	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m.
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal	1,104 16,581 GWh 14 536 27 - 4,760	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7%
Total  Europe & North Africa  Hydro  Wind  Other Renewables  Nuclear  Coal  CCGT	1,104 16,581 GWh 14 536 27 - 4,760 1,606	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7% 44%
Europe & North Africa <sup>1</sup> Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747	6.7% 100%  Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7% 44% -18%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total	1,104 16,581 GWh 14 536 27 - 4,760 1,606	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7% 44% -18%
Europe & North Africa <sup>1</sup> Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747	6.7% 100%  Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7% 44% -18%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100%	-20% <b>9%</b> Δ yoy -98% 2% -3% n.m7% 44% -18% <b>-32%</b>
Total  Europe & North Africa <sup>1</sup> Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America <sup>2</sup>	1,104 16,581  GWh  14 536 27 - 4,760 1,606 3,747 10,689  GWh	6.7% 100%  Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100%	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy
Total  Europe & North Africa <sup>1</sup> Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America <sup>2</sup> Hydro	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689 GWh 661	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100% % Weight 26.2%	-20% 9% Δ yoy -98% -3% n.m7% 44% -18% -32% Δ yoy -22%
Total  Europe & North Africa <sup>1</sup> Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America <sup>2</sup> Hydro Wind	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689 GWh 661 1,849	6.7% 100%  % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100%  % Weight 26.2% 73.2%	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy -22% -29% -88%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America  Hydro Wind Other Renewables	1,104 16,581  GWh  14 536 27 - 4,760 1,606 3,747 10,689  GWh  661 1,849 15	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100% % Weight 26.2% 73.2% 0.6%	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy -22% -29% -88%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America  Hydro Wind Other Renewables Total  Total  Total	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689 GWh 661 1,849 15 2,525	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100% % Weight 26.2% 73.2% 0.6% 100%	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy -22% -29% -88% -29%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America  Hydro Wind Other Renewables Total  Sub Saharan Africa & Asia  Sub Saharan Africa	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689 GWh 661 1,849 15 2,525 GWh 143	6.7% 100%  % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100%  % Weight 26.2% 73.2% 0.6% 100%  % Weight	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy -22% -29% -88% -29%
Total  Europe & North Africa  Hydro Wind Other Renewables Nuclear Coal CCGT Oil & Gas Total  North & Central America  Hydro Wind Other Renewables Total  Sub Saharan Africa & Asia  Wind  Wind	1,104 16,581 GWh 14 536 27 - 4,760 1,606 3,747 10,689 GWh 661 1,849 15 2,525 GWh	6.7% 100% % Weight 0.1% 5.0% 0.2% 0.0% 44.5% 15.0% 35.1% 100% % Weight 26.2% 73.2% 0.6% 100% % Weight 5.7%	-20% 9% Δ yoy -98% 2% -3% n.m7% 44% -18% -32% Δ yoy -22% -29% -88% -29% Δ yoy 223%

Includes Romania, Russia, Slovakia, Belgium, Greece, Bulgaria. Deconsolidation of Slovenske Elektrarne from July 2016

<sup>.</sup> Includes Mexico, Panama, USA, Canada, Guatemala, Costa Rica. Deconsolidation of US renewable JV from December 2016

Includes South Africa, India.

# **Operating data**



# Group installed capacity<sup>1</sup>

		1Q 2017												
	lt	aly	lbe	ria	Lat	am	Euro North		Nor Central		Sub-Sa Africa	aharan & Asia	Tot	tal
	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy	MW	∆ yoy
Hydro	12,415	(3)	4,764	1	9,600	166	19	(1,590)	631	(232)	-	-	27,429	(1,659)
Wind	718	(2)	1,618	2	1,092	224	741	-	2,018	(518)	371	199	6,558	(95)
Other Ren.	858	13	14	(32)	504	147	106	(28)	173	61	323	314	1,979	474
Nuclear	-	-	3,318	-	-	-	-	(1,814)	-	-	-	-	3,318	(1,814)
Coal	6,478	-	5,168	-	835	0	3,623	(388)	-	-	-	-	16,103	(388)
CCGT	4,535	(0)	5,445	(0)	4,240	(76)	809	(406)	-	-	-	-	15,028	(483)
Oil & Gas	2,739	(765)	2,417	0	2,652	63	4,447	(65)	-	-	-	-	12,254	(767)
Total	27,742	(757)	22,744	(29)	18,922	523	9,744	(4,291)	2,822	(690)	695	513	82,670	(4,732)

# Group additional capacity<sup>1</sup> in 1Q 2017

		1Q 2017							
MW	Italy	Iberia	Latam	Europe & North Africa	North & Central America	Sub-Saharan Africa & Asia	Total		
Hydro	0	-	-	-	-	-	0		
Wind	-	-	-	-	-	36	36		
Other Ren.	0	-	-	-	29	-	30		
Nuclear	-	-	-	-	-	-	-		
Coal	-	-	-	-	-	-	-		
CCGT	-	-	-	-	-	-	-		
Oil & Gas	-	-	-	-	-	-	-		
Total	1				29	36	66		

# **Global Infrastructure & Network**

Electricity distributed (TWh)	1Q 2017	1Q 2016
Italy	55.9	56.1
Iberia	27.3	26.4
Latam	21.9	19.8
Europe & North Africa	3.9	3.8
Total	109.1	106.1

End users <sup>2</sup> (mn)	1Q 2017	1Q 2016
Italy	31.5	31.6
Iberia	12.0	11.9
Latam	18.8	15.2
Europe & North Africa	2.8	2.7
Total	65.1	61.5

#### Retail

Energy sold (TWh)	1Q 2017	1Q 2016
Italy	26.0	24.2
Iberia	23.6	23.7
Latam	19.2	16.4
Europe & North Africa	2.5	3.7
Total	71.3	68.0
Gas sold (bmc)	1Q 2017	1Q 2016
Italy	2.2	2.0

Power customers (mn)	1Q 2017	1Q 2016
Italy	26.6	26.9
Iberia	11.0	11.1
Latam	17.9	15.2
Europe & North Africa	2.7	2.7
Total	58.3	55.9

Gas customers (mn)	1Q 2017	1Q 2016
Italy	4.0	3.8
Iberia	1.5	1.5
Total	5.5	5.3

Iberia

Total

1.8 **3.8** 

2.0

4.2

<sup>1.</sup> Consolidated perimeter

<sup>2.</sup> At the end of the period

#### Financial data



#### Income statement & balance sheet

€mn	FY 2016	FY 2015	Δ <b>yoy</b>
Revenues	70,592	75,658	-7%
Reported EBITDA*	15,276	15,297	0%
Ordinary EBITDA*	15,174	15,040	1%
Reported EBIT*	8,921	7,585	18%
Ordinary EBIT*	9,435	9,215	2%
Rep. Group net income*	2,570	2,196	17%
Group net ord. income*	3,243	2,887	12%
EPS (€)	0.26	0.23	13%
FFO <sup>1</sup>	9,847	9,572	3%
Total assets	155,596	161,179	-3%
Assets held for sale*	11	6,854	-100%
Shareholder's equity	52,575	51,751	2%
Liabilities held for sale	-	5,364	-100%
Financial net debt	37,553	37,545	0%
FFO/Net debt*	26%	25%	+5 p.p.
Net debt*/Ebitda	2.5x	2.5x	-
Capex <sup>2</sup>	8,842	7,762	14%
- Growth	5,909	4,433	33%

- 1. FFO: funds from operations after  $\Delta$  WC and provisions
- 2. Includes assets held for sale related to Slovenske Elektrarne
- 3. 2016 ex-dividend date 23.01.2017 for the interim dividend (0.09 \$\( \exists \) kh), next ex-dividend date 24.07.2017

2,933

3,329

-12%

4. Bloomberg / brokers consensus

- Maintenance

#### Dividends<sup>3</sup>

€/share	20	16	2015			
Amount		∆ yoy	Amount	∆ yoy		
Pay-out	57%	+2 p.p.	55%	+10 p.p.		
DPS	0.18	13%	0.16	14%		

#### Valuation data4

	3/31/2017	3/31/2016	∆ yoy
Share Price (€)	4.414	3.898	13.2%
P/E	12.5	11.9	5.5%
EV/EBITDA	7.5	7.1	4.9%
Dividend Yield	4.1%	4.1%	-0.7%

#### Stock performance (01/01/2016 - 26/04/2017)<sup>5</sup>



\*Alternative performance indicators not envisaged in the IFRS-EU accounting standards are intended to facilitate the assessment of the Group's performance and financial position. Please refer to the press releases to the related consolidated results for the definition of these indicators.

#### Rating<sup>4</sup>

	S	&P	Fit	Fitch		dy's
	Rating	Outlook	Rating	Outlook	Rating	Outlook
Enel	BBB	STABLE	BBB+	STABLE	Baa2	STABLE
Endesa	BBB	STABLE	BBB+	STABLE	WR	-
<b>Enel Americas</b>	BBB	STABLE	BBB	STABLE	Baa3	STABLE
Enel Chile	BBB+	STABLE	-	-	-	-
Ampla (Brazil)	-	-	-	-	-	-
Cochòn (Argentina)	-	-	-	-	-	-
Emgesa (Colombia)	-	-	-	-	-	-
Enel Russia	-	-	-	-	-	-
Italy	BBB-u	STABLE	BBB	STABLE	Baa2	NEG
Spain	BBB+	POS	BBB+	STABLE	Baa2	STABLE
Chile	AA-	NEG	A+	NEG	Aa3	STABLE
Brazil	BB	NEG	BB	NEG	Ba2	STABLE
Argentina	В	STABLE	WD	STABLE	В3	POS
Colombia	BBB	NEG	BBB	STABLE	Baa2	STABLE
Russia	BB+	POS	BBB-	STABLE	Ba1	STABLE



# Focus on Italy

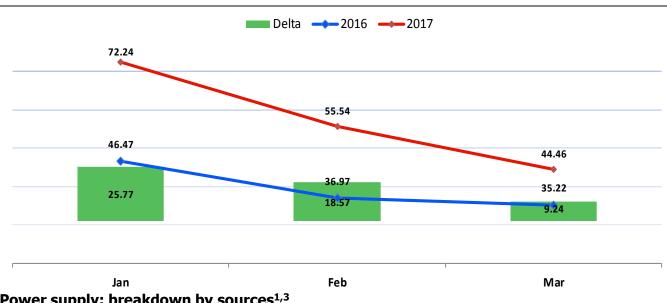
# Italy energy balance<sup>1</sup>

GWh	1Q 2017	1Q 2016	∆ yoy
Hydro	7,535	7,906	-4.7%
Thermo	51,529	46,929	9.8%
- Biomass	4,516	4,613	-2.1%
Geothermal	1,459	1,488	-1.9%
Wind	5,311	5,865	-9.4%
PV	4,592	3,977	15.5%
<b>Total net production</b>	70,426	66,165	6.4%
Import	10,793	14,464	-25.4%
Export	1,591	1,534	3.7%
Net import	9,202	12,930	-28.8%
Pumped storage	666	606	9.9%
Electricity demand	78,962	78,489	0.6%

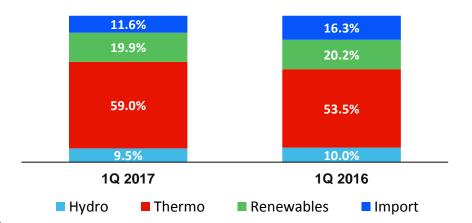
#### **Enel Italian retail business**

Energy Sold (TWh)	1Q 2017	1Q 2016
Regulated Market	11.8	12.4
Free Market	14.2	11.8
Total	26.0	24.2
Power customers (mn)	1Q 2017	1Q 2016
Regulated Market	19.3	20.3
Free Market	7.3	6.5
Total	26.6	26.9

### Pool Price (€/MWh)<sup>2</sup>



Power supply: breakdown by sources<sup>1,3</sup>



- Source: Terna
- Source: GME
- Net of own consumption and pumped storage. Renewables includes Biomass. Source TERNA.

# ESG: Enel ranking<sup>1</sup>





#### **Corporate events**

SIGNIFICANT EVENTS: https://www.enel.com/content/dam/enel-common/press/en/1666746-1\_PDF-1.pdf

May 4th, 2017: Annual General Meeting

May 11<sup>th</sup>, 2017: interim financial report at March 31<sup>st</sup>, 2017

July 27th, 2017: half year financial report at June 30th, 2017

November 8th, 2017: interim financial report at September 30th, 2017.

PRESS RELEASES 2: https://www.enel.com/en/media/press-releases.economico.html

April 18,2017 - ENEL STARTS CONSTRUCTION OF 300 MW RED DIRT WIND FARM IN UNITED STATES

April 12, 2017 - ENEL BOARD APPROVES BOND ISSUES OF UP TO 7 BILLION EUROS

April 11, 2017 - ENEL PUBLISHES 2016 ANNUAL FINANCIAL REPORT

April 10, 2017 - ENEL: SLATES OF CANDIDATES FOR RENEWAL OF THE BOARD OF DIRECTORS HAVE BEEN FILED

April 10, 2017 - ENEL ACQUIRES A FURTHER 13.6% OF THE ROMANIAN SUBSIDIARIES E- DISTRIBUTIE MUNTENIA AND ENEL ENERGIE MUNTENIA

March 31, 2017 - ENEL COMPLETES PUBLICATION OF DOCUMENTATION CONCERNING ITEMS TO BE DISCUSSED AT THE SHAREHOLDERS' MEETING

March 29, 2017 - ENEL BEGINS CONSTRUCTION OF THE AMERICAS' LARGEST SOLAR PHOTOVOLTAIC PLANT

March 17, 2017 - ENEL'S NET INCOME UP 17% IN 2016

February 22, 2017 - ENEL PUBLISHES 2016 FOURTH QUARTER AND FULL YEAR GROUP OPERATING DATA REPORT

2. Price sensitive only

# **Quarterly bulletin** 1Q 2017



#### **Disclaimer**

This document contains certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Enel S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Enel S.p.A. to control or estimate precisely, including changes in the regulatory environment, future market developments, fluctuations in the price and availability of fuel and other risks. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Enel S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation. The information contained in this presentation does not purport to be comprehensive and has not been independently verified by any independent third party.

This presentation does not constitute a recommendation regarding the securities of the Company. This presentation does not contain an offer to sell or a solicitation of any offer to buy any securities issued by Enel S.p.A. or any of its subsidiaries.

Pursuant to art. 154-bis, paragraph 2, of the Italian Unified Financial Act of February 24, 1998, the executive in charge of preparing the corporate accounting documents at Enel, Alberto De Paoli, declares that the accounting information contained herein correspond to document results, books and accounting records.